



NHTF • The National • Housing • Trust Fund

NATIONAL HOUSING TRUST FUND DEVELOPER ADVISORY GROUP

After many years of delay, the national Housing Trust Fund (HTF) was implemented in 2016. This means that new funds are available for the production, preservation, rehabilitation, and operation of rental housing that is affordable to extremely low income households, those with incomes at or below 30% of the area median income, or below the federal poverty line. The funds are distributed by HUD to the 50 states, the District of Columbia, Puerto Rico, and U.S. territories. The National Low Income Housing Coalition (NLIHC) is engaged in a multi-pronged strategy to assure that implementation is successful and the funds are used for maximum effectiveness.

One element of this strategy is to help organizations understand how best to overcome the challenges of developing and operating rental housing affordable to extremely low income (ELI) households. To that end, NLIHC has established an advisory group of nonprofit developers from around the country who have experience and expertise in developing and operating rental housing that ELI households can afford. The members of this group serve as a resource to potential HTF grant recipients, as well as to state housing coalition advocates and state officials involved in HTF planning and implementation.

HTF Developer Advisory Group members have agreed to make themselves available to answer questions posed by nonprofit developers, state housing coalition advocates, and state officials involved in NHTF planning and implementation. Here are their names, addresses, and contact information:

1. **Alan Arthur**

Aeon

901 N. 3rd Street, Suite 150
Minneapolis, MN 55401
612.341.3148 x 201
FAX: 612.341.4208
aarthur@aeonmn.org

Aeon is an affordable housing and community development nonprofit in Minneapolis that owns and manages approximately 2,600 units of affordable housing, more than half of which are affordable to extremely low-income households. Aeon's affordable housing serves approximately 4,500 people in the Twin Cities area.

2. **Brian D' Andrea**

Century Housing

1000 Corporate Pointe
Culver City, CA 90230
310.642.2059
310.663.9802 (direct)
bdandrea@centuryhousing.org

Century Housing Corporation is a CDFI that finances affordable housing throughout California, from acquisition loans to construction loans, for tax-credit and infill developers. Since inception Century has invested more than \$1 billion in the creation of more than 25,000 affordable homes. Century Housing also develops and owns a portfolio of more than 1,100 units of affordable housing.



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3. **Mitzi Barker, FAICP**
The Planning Workshop
24517 Teal Loop
Chugiak, Alaska 99567
907-862-5199
mcbarker@gci.net
The Planning Workshop provides strategic planning, organizational development, and technical services to non-profit organizations, tribes, and local governments, with a focus on affordable housing. Mitzi Barker was formerly with the Rural Alaska Community Action Program, and the Alaska Housing Finance Corporation, where she assisted rural communities with planning, financing, and managing homeownership and small-scale rental housing projects. She is a certified community planner, with special expertise in combining CDBG, HOME, Indian housing resources and private funds to meet locally-determined objectives and needs.
4. **Richard Froehlich**
New York City Housing Development Corporation
110 William Street, 10th floor
New York, NY 10038
Phone: 212-227-7435
rfroehlich@nychdc.com
NYC HDC is a NY state public benefit corporation that finances affordable housing in New York City. Mostly, HDC issues private activity tax exempt bonds and taxable bonds coupled with low interest loans (made both with its own reserves as well as money lent by New York City's Department of Housing Preservation and Development) and low income housing tax credits to spur the development and preservation of affordable housing. HDC's bond proceeds are used to finance new construction as well as acquisition/rehabilitation of housing for persons with low and moderate incomes. HDC is consistently one of the largest affordable housing lenders (both in loan amount and units financed) in the country.
5. **Dora Leong Gallo**
A Community of Friends
3701 Wilshire Blvd. Suite 700
Los Angeles, CA 90010
213.480.0809 x 230
213.309.0256 (m)
FAX: 213.480.4189
dgallo@acof.org
A Community of Friends provides permanent supportive housing with onsite support services for people who have been homeless and have a mental illness. A Community of Friends owns and manages approximately 1,500 units of affordable and supportive housing.
6. **Scott A. Hoekman**
Enterprise Community Investment, Inc.
410.772.2508
FAX: 410.772.2630
shoekman@EnterpriseCommunity.com
Enterprise Community Partners, Inc., is a national 501(c)(3) nonprofit organization that provides expertise for affordable housing and sustainable communities nationwide. Debt and equity financing for affordable housing is offered through its tax-exempt subsidiaries, Enterprise Community Loan Fund, Inc. and Enterprise Community Investment, Inc. Housing development and asset management services are offered through for-profit members of its family of companies, Enterprise Homes, Inc. and Enterprise Community Asset Management, Inc.
7. **Scott Kline**
National Housing Trust
1101 30th Street, NW, Suite 100A
Washington, D.C. 20007
202.333.8931 x 112
skline@nhtinc.org
The National Housing Trust protects and improves existing affordable housing through public policy advocacy, real estate development and loans to developers. The National Housing Trust has preserved more than 25,000 affordable housing units in 42 states.



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8. **Henry Korman**
Klein Horning LLP
101 Arch Street, Suite 11-1
Boston, MA 02110
617.224.0625 (d)
617.519.3334 (m)
hkorman@kleinhornig.com

Klein Horning LLP serves clients to develop and preserve affordable housing. Its practice areas include housing development, LIHTC investments, co-ops/condos, public housing, HUD regulations, housing loans, non-profit organizations, housing preservation, mixed-use development and new markets/historic tax credits.
9. **Rita Markley**
Committee on Temporary Shelter (COTS)
PO Box 1616
Burlington, VT 05402
802.540.2476
ritam@cotsonline.org

The Committee on Temporary Shelter (COTS) is the largest service provider for the homeless in Vermont, and offers emergency shelter, prevention assistance, support services and transitional and permanent housing. COTS has family, single adult daytime and overnight shelters, and provides approximately 90 units of transitional housing.
10. **Kevin McCormack**
McCormack Baron Salazar
720 Olive Street, Suite 2500
St. Louis, MO 63101-2313
314.621.3400
kevin.mccormack@mccormackbaron.com

McCormack Baron Salazar is a for-profit developer, manager and asset manager of economically-integrated urban neighborhoods. The firm provides real estate and community development, consulting and management services and incorporates sustainability practices in its work. McCormack Baron Salazar has developed more than 20,000 units of housing and it helped pioneer the "mixed income/mixed finance" model for public housing.
11. **Marty Miller**
Office of Rural and Farmworker Housing
1400 Summitview Ave., #203
Yakima, WA 98902
Phone: 509-248-7014
martym@orfh.org
www.orfh.org

The Office of Rural and Farmworker Housing (ORFH) is a private, statewide nonprofit that develops housing for farm workers and other rural, low-income residents of Washington State. ORFH provides direct, comprehensive development services to local nonprofit corporations, housing authorities and others interested in developing, owning and operating affordable housing in rural areas of WA State.
12. **Shannon Nazworth**
Ability Housing, Inc.
76 South Laura Street, Suite 303
Jacksonville, FL 32202
904.359.9650
FAX: 904.359.9653
snazworth@abilityhousing.org

Ability Housing is a Florida non-profit that provides quality affordable and supportive housing for individuals and families experiencing or at risk of homelessness and adults with disabilities. Ability Housing operates over 400 units of affordable housing and serves low-income residents.
13. **Ann O'Hara**
Technical Assistance Collaborative
31 St. James Avenue, Suite 950
Boston, MA 02116
617.914.4652
aohara@tacinc.org

The Technical Assistance Collaborative (TAC) is a national nonprofit organization that advances solutions to the housing and community support services needs of low income people with disabilities and people who are homeless. For nearly 20 years, TAC has provided HUD-funded technical assistance (TA) to state and local homeless planning groups, known as Continuums of Care (CoCs). TAC also works directly with HUD staff to identify emerging trends in the field and advance best practices and is assisting with implementation of HUD's Section 811 Project Rental Assistance (PRA) Program and with TA on employment strategies to prevent and end homelessness.



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14. **John Parvensky**

Colorado Coalition for the Homeless

2111 Champa Street
Denver, CO 80205
303.293.2217
FAX: 303.293.2309

jparvensky@coloradocoalition.org

The Colorado Coalition for the Homeless advocates and provides affordable housing for homeless families and individuals with low incomes. The Colorado Coalition for the Homeless provides approximately 1,600 units of affordable housing and offers critical assistance to over 15,000 individuals and families each year.

15. **Greg Payne**

Maine Affordable Housing Coalition and Avesta Housing

307 Cumberland Avenue
Portland, ME 04101
207.245.3341 s 3341
207.756.0751 (m)
FAX: 207.553.7778

gpayne@avestahousing.org

The Maine Affordable Housing Coalition is a group of more than 125 public and private sector organizations that advance solutions to create and preserve affordable housing in Maine. The coalition advocates for policies at the state and federal level to serve housing needs of Maine residents and has commissioned several research reports on affordable housing.

Avesta Housing is an affordable housing and community development nonprofit organization that owns and manages 75 properties consisting of over 2,000 units of affordable housing.

16. **Nancy Rase**

Nancy Rase Consulting Services LLC

27 Acorn Drive
Annapolis, MD 21401
410.299.1569

NancyRaseConsultingServicesLLC@comcast.net

Nancy Rase Consulting Services LLC is a consulting firm which provides services to non-profit organizations and public agencies to advance affordable housing. Nancy Rase is the former president and CEO of Homes for America, a nonprofit housing development corporation that specializes in developing and preserving affordable rental housing serving low and moderate income households, seniors and persons with special needs.

17. **Tony Salazar**

McCormack Baron Salazar

801 S. Grand Ave., Suite 780
Los Angeles, CA 90017-4635
213.236.2660
213-236-2682 (direct)
FAX: 213.236.0707

tony.salazar@mccormackbaron.com

McCormack Baron Salazar is a for-profit developer, manager and asset manager of economically-integrated urban neighborhoods. The firm provides real estate and community development, consulting and management services and incorporates sustainability practices in its work. McCormack Baron Salazar has developed more than 20,000 units of housing and it helped pioneer the "mixed income/mixed finance" model for public housing.

18. **Ginger Segel**

Community Frameworks

907 W Riverside Ave
Spokane, WA 99201
360.377.7738 x 319
206.271.7664 (h)

gingers@communityframeworks.org

Community Frameworks is a Washington state organization that provides affordable housing to families by developing multi-family and supportive housing, and providing counseling on homeownership and housing financing.



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19. **Patrick Sheridan**
Volunteers of America
1660 Duke Street
Alexandria, VA 22314
703.341.5000
psheridan@voa.org

Volunteers of America is a charitable non-profit organization that includes approximately 16,000 paid and professional employees who provide human service programs including housing and healthcare. Volunteers of America manages approximately 19,400 affordable housing units in 40 states and Puerto Rico and houses more than 25,000 people each year.

20. **Jim Yates**
Technical Assistance Collaborative,
31 Saint James Avenue, Suite 950
Boston, MA 02116
Phone: 617-266-5657 X121
FAX: 617-266-4343
jyates@tacinc.org

The Technical Assistance Collaborative (TAC) is a national nonprofit organization that advances solutions to the housing and community support services needs of low income people with disabilities and people who are homeless. For nearly 20 years, TAC has provided HUD-funded technical assistance (TA) to state and local homeless planning groups, known as Continuums of Care (CoCs). TAC also works directly with HUD staff to identify emerging trends in the field and advance best practices and is assisting with implementation of HUD's Section 811 Project Rental Assistance (PRA) Program and with TA on employment strategies to prevent and end homelessness.