

# **ANNUAL REPORT**

NATIONAL LOW INCOME HOUSING COALITION

#### OUR MISSION

Founded in 1974 by Cushing N. Dolbeare, NLIHC is dedicated solely to achieving socially just public policy that ensures people with the lowest incomes in the United States have affordable and decent homes.

Our goals are to preserve existing federally assisted homes and housing resources, expand the supply of low income housing, and establish housing stability as the primary purpose of federal low income housing policy.

NLIHC's staff work together to achieve our advocacy goals. Our Research Team studies trends and analyzes data to create a picture of the need for low-income housing across the country. Our Policy Team educates lawmakers about housing need and analyzes and shapes public policy. Our Field Team mobilizes members and supporters across the country to advocate for good housing policy. Our Communications Team shapes public opinion of low-income housing issues. And our Administration Team works to ensure NLIHC remains a sustainable, highcapacity organization.



# TABLE OF CONTENTS

MESSAGE FROM THE PRESIDENT & CEO	. 1
NLIHC RESPONDS TO COVID-19 PANDEMIC	. 3
RACIAL EQUITY AND HOUSING JUSTICE	. 7
ADDTIONAL ADVOCACY EFFORTS	. 8
TRAININGS/INFORMING/CAPACITY-BUILDING IN 2020	. 9
MEDIA AND SOCIAL MEDIA IN 20201	LO
TENANT TALK	11
RESEARCH, PUBLICATIONS, AND WEB RESOURCES       1         The Gap: A Shortage of Affordable Homes       1	13
Picture of Preservation Report Out of Reach: The High Cost of Housing Fixing America's Broken Disaster Housing Recovery System - Part 1 & 2	15
CAMPAIGNS & COALITIONS.	<b>17</b> 17
EVENTS	
STATE PARTNERS & OTHER CAMPAIGNS/COALITIONS	22 22 23
LEADERSHIP & STAFF	25
MEMBERS	28
DONORS	11
FINANCIALS	47



# DEAR NLIHC MEMBERS, DONORS, & FRIENDS



#### MESSAGE from the PRESIDENT & CEO

#### Dear NLIHC Members, Donors, and Friends,

Thank you for your perseverance and commitment throughout 2020, one of the most extraordinary and difficult years in our lifetimes. During a time of tremendous change, fear, loss, and struggle - personally and professionally - NLIHC's members and partners rose to the challenge, working to keep unhoused people and low-income and marginalized renters safe, healthy, and housed during this unprecedented global health crisis. **You and your work has been nothing short of heroic.** 

We are all forever changed by 2020 - through loss and grief, through sickness and division. The pandemic made starkly clear that housing is healthcare and the collective harm that comes from allowing homelessness and housing poverty in America to persist. The year also vividly showed the deep structural racism on which our country, and so many of its systems, was built, and how that structural racism harms and kills Black, Indigenous and other people of color. And it made clear our collective responsibility to repair this deep injustice, to work towards racial and housing justice.

The year also showed us, as housing advocates, organizers, providers, tenant leaders, and impacted people, how deep and broad our movement for housing justice is, and how powerful and effective we can be. We organized, educated, advocated, and demanded action, and together we achieved unprecedented resources and protections for renters and unhoused people.

Through our collective advocacy, and the leadership of extraordinary congressional champions, we achieved substantial resources to keep safe people experiencing homelessness; we secured a national eviction moratorium which, while flawed, is the first of its kind in our history, keeping tens of millions of renters stably housed during the pandemic; and we won passage of \$46 billion in emergency rental assistance, to address the rent and utility arrears that accrued during the pandemic, disproportionately among the lowest-income renters and people of color.

But clearly, we have so much more to do - to permanently house those without homes; to ensure the historic emergency rental assistance reaches the lowest-income and most marginalized people - Black, Indigenous, Latino and other people of color; immigrants; LGBTQ individuals; survivors of domestic violence; and people involved with the criminal legal system; and to build on our success, keep the momentum going, and demand that Congress and the White House resolve our nation's underlying housing crisis and systemic racism that brought us to the brink of housing catastrophe during the pandemic.

We now have before us an extraordinary moment of opportunity for Congress to enact big, bold solutions in an infrastructure spending bill. This is a once-in-a-generation, perhaps once-in-a-lifetime, moment of opportunity - and we are ready, with a strengthened, expanded and incredibly effective movement for housing justice.

2020 was the year that changed us all. 2021 can be the year we begin to end homelessness and housing poverty, once and for all.

Thank you for your leadership, your partnership and your incredible work. Let's keep going, together.

Onward.



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NLIHC President and CEO



### NLIHC RESPONDS TO COVID-19 PANDEMIC

In response to the unprecedented crisis caused by the pandemic, NLIHC mobilized its members and partners around the country and its Disaster Housing Recovery Coalition of more than 850 national, state, and local organizations to do all we could to protect people experiencing homelessness and low-income renters. A few examples of our many activities in 2020, we:

Regranted \$3.5 million in special foundation funding to support local efforts to address urgent housing, shelter, homeless deconcentrating, and health needs at the beginning of the pandemic.

Hosted weekly national calls (each attended by 800-2,500) since the start of the pandemic on coronavirus, disasters, housing, and homelessness to share information on how federal, state and local governments and non-profits were responding, how the crisis was impacting people experiencing homelessness and low-income renters, what more needed to be done by policy makers, and how advocates could most effectively make those actions occur. We also launched and lead smaller, more focused "working-group" calls weekly or biweekly, attended by 60-100 participants on: legislation strategy; working with FEMA; state and local response-implementation; and (now monthly) resident-leader engagement ("Tenant Talk Live").

🥑 Quickly developed and shared policy recommendations to protect and serve low-income renters and people experiencing homelessness; created a regularly updated webpage https:// bit.ly/34QI1TA with key information from across the country; and worked closely with decision makers on the funding and other measures needed immediately to protect these communities. We secured \$12 billion in the "CARES Act" for HUD programs in March, including \$4 billion for homelessness response, as well as an eviction moratorium on all federally assisted homes. We continued to advocate for billions more for homelessness response and emergency rental assistance, and for a uniform, nationwide eviction moratorium. NLIHC's emergency rental assistance recommendation was included (with extensive NLIHC input) in a bicameral bill, "The Emergency Rental Assistance and Rental Market Stabilization Act," and then all our policy priorities were included in in the House-passed "HEROES Act" in May.

Influenced - through massive media coverage about the ending of the CARES Act eviction moratoriums on federally assisted properties in July - the CDC to issue a new federal eviction moratorium for the non-payment of rents in all properties effective September 4 until December 31, 2020. While not perfect in a number of respects, the temporary moratorium on evictions extended vital protections to tens of millions of renters at risk of eviction for non-payment of rent during the pandemic. But this moratorium merely postponed evictions, had loopholes landlords could abuse, had no enforcement mechanism, and, upon its expiration, back-rent and fees (up to \$30-\$70 billion) would be due. Provided on our website a toolkit and guide on the challenges, obstacles, and policy recommendations for working with FEMA <a href="https://bit.ly/3qukuCE">https://bit.ly/3qukuCE</a> and <a href="https://bit.ly/aqukuce">https://bit.ly/3qukuCE</a> and <a href="https://bit.ly/aqukuce">https://bit.ly/3qukuce</a> and <a href="https://bit.ly/aqukuce">https://bit.ly/aqukuce</a> and <a href="https://bit.ly/aqukuce">https://bit.ly/aqukuce</a> and <a href="https://bit.ly/aqukuee">https://bit.ly/aqukuee</a> and <a href="https://bit.ly/aqukuee"/https://bit.ly/aqukuee"/https://bi



 Housing is Healthcare: Challenges, Best Practices, and Policy Recommendations to Improve FEMA Programs to House People Experiencing Homelessness in Non-Congregate Shelters During the Pandemic

https://bit.ly/3mPCTaa





Costs of COVID-19 Evictions • https://bit.ly/2JXroPR

CONT. ON PAGE 5

### NLIHC RESPONDS TO COVID-19 PANDEMIC:



Led a sign-on letter to the CDC director urging the agency to use its authority to extend beyond Dec. 31, improve and enforce its previously issued moratorium. NLIHC succeeded in getting over 1,550 organizations and elected officials around the country to sign on (<u>https://</u> <u>bit.ly/2LlbvUd</u>). We later sent the letter to all members of Congress when some congressional leaders were threatening to remove from the final coronavirus relief package an extension of the moratorium to January 31, 2021 https://bit.ly/3941TW3 ٢

Tracked over 700 state and local emergency rental assistance programs around the country, documenting and sharing challenges, best practices and lessons, utilization of funds, where programs closed due to lack of funds, and more. We provided \$600K in capacity grants to eight state partners (NC, UT, AK, KY, ME, FL, NE, AZ) to track and influence emergency rental assistance programs and policies in their states and federally.



Influenced a bipartisan compromise COVID-19 relief package through extensive advocacy by NLIHC and our partners and network; the proposal included \$25 billion in emergency rental assistance and an extension of the CDC eviction moratorium. NLIHC communicated extensively with congressional negotiators to make improvements to the package.



Released with other national partners a Framework for Equitable COVID-19 Homelessness Response centering a racial justice and equity lens to all homelessness services and programs. <u>https://bit.ly/36GIP00</u>



Released a national public opinion poll on housing instability during COVID-19 through the NLIHC-led Opportunity Starts at Home (OSAH) multisector affordable homes campaign. The top-line results of the poll, released on May 29, showed a large majority of the public (89-93%) believed, on a bipartisan basis, the government should provide emergency rental assistance, funding for homelessness response, and a national eviction moratorium <u>https://bit.ly/3gEgjhM</u>



Ensured the COVID-19 relief bill with emergency rental assistance and an extended eviction moratorium became law! In the closing days of the year, Congress passed by a large bipartisan majority, and the president signed, a coronavirus relief package with \$25 billion in emergency rental assistance, an extension of the CDC eviction moratorium, and an extension on the use of CRF funds until the end of 2021. NLIHC and our allies across the country engaged in a massive call-in, email, and sign-on-letter campaign to congressional offices and succeeded in defeating lastminute harmful proposals. The passage of the full package was made possible by the extraordinary advocacy of NLIHC's members, partners and allies throughout the country, and the leadership and tenacity of several congressional champions with whom NLIHC was in frequent communications throughout. NLIHC's analysis of the housing provisions in the final bill are at: https://bit.ly/3aAYq3x

## RACIAL EQUITY AND HOUSING JUSTICE

NLIHC held a three-part live-stream discussion series on "Racial Equity and Housing Justice during and after COVID-19," each attended by 5,000-8,500 participants. The three sessions were with: Dr. Ibram X. Kendi, author of How to Be an Antiracist and Stamped from the Beginning, and founding director of The Antiracist Research & Policy Center at American University; Nikole Hannah-Jones, creator and Pulitzer Prize-winning author of the New York Times Magazine's "The 1619 Project," and writer on racial injustice for The New York Times Magazine; and Ta-Nehisi Coates, National Book Award winner for Between the World and Me and distinguished writer in residence at NYU's Arthur L. Carter Journalism Institute.

→ OSAH CAMPAIGN RELEASES UPDATED VISION, MISSION AND GOALS TO REFLECT RACIAL EQUITY FOCUS: The NLIHC-led <u>Opportunity Starts at</u> <u>Home</u> multisector affordable homes campaign updated its vision, mission, and goal statements to explicitly center racial equity. The campaign's Racial Equity Working Group, a subset of the <u>Steering Committee</u>, spearheaded this work. The new statements are on the campaign's <u>homepage</u> and represent the contributions of leading national organizations from housing, health, education, civil rights, criminal justice, food security, social work, and faith communities.





NLIHC TESTIFIES AT TEXAS ADVISORY COMMITTEE TO THE U.S. COMMISSION ON CIVIL RIGHTS: NLIHC Vice President of Public Policy Sarah Saadian testified on November 12 before the Texas Advisory Committee to the U.S. Commission on Civil Rights on the federal disaster housing response to Hurricane Harvey. She described how the federal response to Hurricane Harvey failed to address the housing needs of low-income survivors and survivors of color and about the urgent need to reform our nation's disaster housing response and recovery system to ensure a complete and equitable recovery for the lowest-income survivors, including people of color, people with disabilities, seniors, and others.



#### ADDITIONAL ADVOCACY EFFORTS

# ACTIVITIES IN 2020:

NLIHC President and CEO Diane Yentel testified at a September 16 Senate Budget Committee Roundtable on "Examining Federal Housing Programs," a July 28 House Transportation and Infrastructure Subcommittee hearing on "Experiences of Vulnerable Populations During Disaster," and a May 22 virtual roundtable hosted by the House Financial Services Subcommittee on Housing, Community Development, and Insurance on the "Reviewing the Impact of the COVID-19 Pandemic on U.S. Housing Markets."



UNITED STATES SENATE C O M M I T T E E ON THE BUDGET



NLIHC conducted over 30,000 contacts with congressional offices



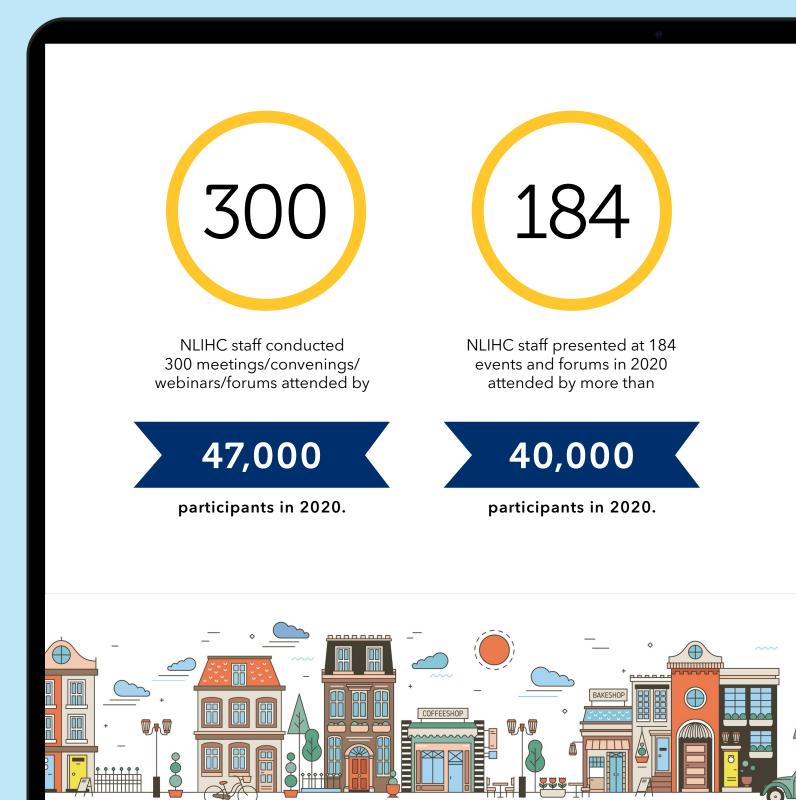
NLIHC led/participated on 35 sign-on/comment letters



NLIHC issued 246 calls to action and updates to 160,000 advocates



# TRAININGS/INFORMING/ CAPACITY-BUILDING IN 2020



2020 ANNUAL REPORT

# MEDIA AND SOCIAL MEDIA IN 2020:

MEDIA & COMMUNICATIONS

NATIONAL LOW INCOME HOUSING COALITION

MEDIA



NLIHC research and expertise were featured in **11,006** media stories around the country.



"If policymakers don't intervene, we are facing the very real possibility of tens of millions of people losing their homes this winter," said Diane Yentel, persident and CEO of the National Low Income Housing Coalition, in an email. "The consequences will be catastrophic – for children, families, communities and our country' ability to contain the pandemic."

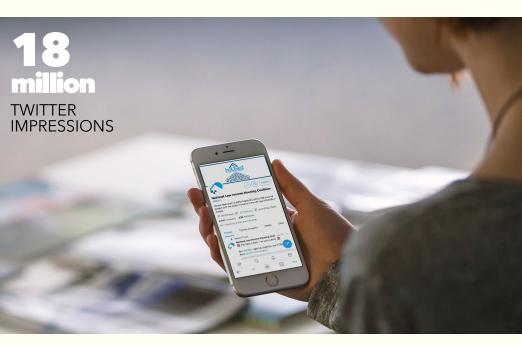
# NLIHC CEO and staff participated in media

interviews



NLIHC issued





SOCIAL MEDIA





**3.4 million** unique website visitors





# TENANT TALK:

#### TENANT TALK: THE PATH TO HOUSING REENTRY

NLIHC released on February 17 its winter 2020 edition of **Tenant Talk**, a publication by and for residents of public and assisted housing and those in need of such housing. The winter 2020 edition focused on "The Path to Housing Reentry," the obstacles returning prisoners face in securing decent, safe, accessible housing and other housing-criminal justice issues; how those obstacles and issues must be addressed; and what advocates can do. Read *Tenant Talk*: The Path to Housing Reentry at: https://bit.ly/2VoNiza

#### TENANT TALK: A RESPONSE TO THE COVID-19 PANDEMIC

NLIHC released on June 10 a special edition of **Tenant Talk:** A Response to the COVID-19 Pandemic - Shelter in Place Requires Shelter. This issue focused on the unique challenges faced during the pandemic by lowincome renters and people experiencing homelessness. It delved into such issues as how people experiencing homelessness are at especially high risk for COVID-19 and the heath challenges with congregate shelters and how states are using hotels to deconcentrate shelters and homeless encampments. Additional topics included the increase in domestic violence during the pandemic and where victims can get help, the impacts of COVID-19 on immigrants, legislative actions to-date and more that was needed. <u>https://bit.ly/2XNZ0E8.</u>

STANDARD

AIR HOUSING

11



NLIHC continued its *Tenant Talk* Live Resident Engagement Call/Webinar Series. The voices of public housing residents and residents in other federally subsidized housing are critically important in all NLIHC's efforts. In 2020, NLIHC offered *Tenant Talk* Live calls/webinars with resident leaders from across the country biweekly and then monthly to address issues and concerns of residents related to COVID-19, racial justice, and other key topics. *Tenant Talk* Live provides opportunities for residents to connect with NLIHC and one another; to share best practices; and to become more involved in influencing federal housing policies and to lead in their communities.

# *TENANT TALK:* HOUSING IS BUILT WITH BALLOTS:

NLIHC released on September 23 its fall edition of <u>Tenant Talk</u>, focused on voter registration and mobilization during the 2020 presidential election, the major party platforms on housing, and the tools and resources available from NLIHC's *Our Homes, Our Votes* project for resident leaders and nonprofits for nonpartisan voter and candidate engagement.

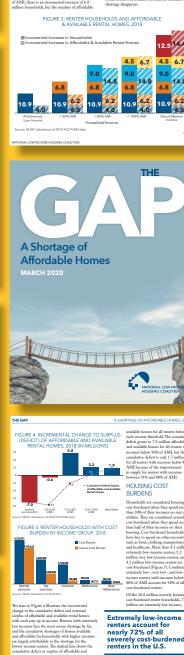
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NG SHORTAGE FOR LOW-INCOME





**OTHER RESEARCH BEYOND COVID** 

## **THE GAP** a shortage of affordable homes

NLIHC's Gap report, released on March 10, 2020, found a national shortage of seven million affordable and available rental homes for extremely low-income (ELI) renter households. The report analyzes the supply of rental homes affordable and available to different income groups in the U.S., in every state and the fifty largest metro areas. The Gap showed there were just 36 affordable and available rental homes for every 100 ELI renter households nationwide. Seventy-one percent of the lowest-income renter households are severely housing cost-burdened, spending more than half of their incomes on housing, with little left over for other necessities and at a high risk of eviction and homelessness. No state had an adequate number of affordable homes for its lowest-income renters.

> The pandemic makes clear that affordable homes prerequisite for individual and public health.

#### PICTURE OF PRESERVATION REPORT

NLIHC and the Public and Affordable Housing Research Corporation (PAHRC) released the inaugural <u>2020 Picture</u> <u>of Preservation report</u>. This report documents the extent to which federally assisted affordable homes may be lost to lowincome renters in the coming years and explores the pivotal role the federal government plays in building and preserving affordable rental housing at a time when millions in the U.S. are facing housing instability during the coronavirus pandemic.



rental homes for ELI households.

# OUT OF REACH 2020:

NLIHC released Out of Reach: The High Cost of Housing 2020 on July 14. The report compares rents and wages nationally and in every state, country, and major metro area in the U.S. Out of Reach 2020 shows that even before the onset of the COVID-19 pandemic, millions of workers were struggling to afford their homes. In 2020, the national twobedroom "housing wage," what one needs to earn to afford a modest rental, was 23.96 per hour. The average hourly wage of renters in the U.S. is \$18.22. The average full-time minimum wage earner would have to work approximately 97 hours per week for 52 weeks a year to afford a two-bedroom apartment, or 79 hours per week to afford a one-bedroom apartment at fair-market rent. In only 5% of counties nationwide could a full-time minimum-wage worker afford a one-bedroom apartment at fair-market rent.



number **work hours** per week at **minimum wage** to afford a **2-bedroom rental home** at FMR



number **work hours** per week at **minimum wage** to afford a **2-bedroom rental home** at FMR



number of **full time jobs** at **minimum wage** to afford a **2-bedroom rental home** at FMR



number of **full time jobs** at **minimum wage** to afford a **2-bedroom rental home** at FMR



#### PREFACE



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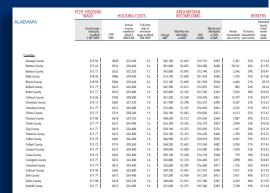


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In Alabama, the Fair Market Rent (FMR) for a two-bedroom apartment is \$003. In order to afford this level of rent and utilities — without paying more than 30% of income on housing— a household must eam \$2,476 month) or \$32,110 annually. Assuming a 40-hour work week, \$2 weeks per year, this level of income translates into a nhourly Housing Wage of:

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#### FIXING AMERICA'S BROKEN DISASTER HOUSING RECOVERY SYSTEM - PART 1& 2

NLIHC released fixing America's Broken Disaster Housing Recovery System - Part One: Barriers to a Complete and Equitable Recovery and Part Two: Policy Framework Reform Recommendations. Recent disasters and the Coronavirus Pandemic brought into stark relief the need to address the barriers to equitable housing recovery outlined in Part 1 of the report and to enact the comprehensive set of reforms discussed in Part 2. Both reports were written by NLIHC and the Fair Share Housing Center of New Jersey with critical input from DHRC members, including many with first-hand experience recovering after disasters. Incorporating these policy recommendations will ensure that our nation's disaster response meets the housing and health needs of the most marginalized and lowest-income people.

Our nation needs a new vision for disaster housing recovery, one that centers the housing needs of the lowestincome survivors, including people of color, people with disabilities, and others.





#### **CAMPAIGNS** & COALITIONS

#### **OPPORTUNITY STARTS AT HOME** multi-sector affordable homes campaign

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OPPORTUNITY STARTS AT HOME

**CONGRESSIONAL BRIEFING** The NLIHC-led Opportunity Starts at Home (OSAH) multi-sector affordable homes campaign hosted a congressional briefing on Capitol Hill on January 14 to discuss two major bipartisan housing bills recently introduced in the Senate - the "Eviction Crisis Act" and the "Family Stability and Opportunity Vouchers Act," both policy priorities of the OSAH campaign. The briefing was attended by approximately 100 Capitol Hill staffers and advocates. **Speakers included Senators** Sherrod Brown (D-OH), Chris Van Hollen (D-MD), and Michael Bennet (D-CO); author Matthew Desmond; and other leaders.

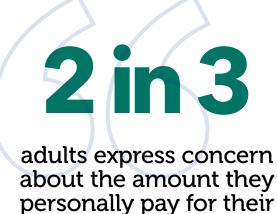
**OSAH HOSTS PANEL** DISCUSSION AT THE NATIONAL PRESS CLUB The NLIHC-led OSAH campaign hosted a panel discussion, "Broadening the Movement: Housing as a National Priority in 2020," at the National Press Club on January 16 to discuss the need to prioritize housing affordability in the national agenda. Panelists included senior leaders from the National League of Cities, Catholic Charities USA, Children's HealthWatch, National Women's Law Center, and NLIHC.





#### OSAH RELEASES POLL DATA ON HOUSING INSTABILITY DURING

**COVID-19** The <u>Opportunity Starts at</u> <u>Home</u> campaign released the results of a national housing instability public opinion poll that it commissioned through Hart Research Associates. The results of the poll, released on May 29, revealed that Americans from across the political spectrum were deeply concerned about housing instability as a result of the coronavirus pandemic and favored major action from Congress to prevent evictions and homelessness: <u>https://bit.ly/3gEgjhM.</u>



rent or mortgage

# 87%

viewed importance of having stable affordable housing **more important** during the coronavirus outbreak

believe government should provide **emergency rental assistance** to struggling renters due to pandemic

90%

93%

believe government should expand funding for **homeless assistance** at this time of crisis

## OUR HOMES, OUR VOTES: 2020

NLIHC and our partners in the non-partisan Our Homes, Our Votes: 2020 project worked to ensure presidential candidates addressed the nation's affordable housing and homelessness crisis. We educated and met with candidates, urging them to put forward comprehensive plans to tackle the crisis; pushed debate moderators to ask candidates for their solutions; and, in advance of a February debate, worked with debate co-sponsor the Congressional Black Caucus Institute. During the televised debate on February 25, the CBS moderator asked: "How will your policy address and ensure affordable housing and education equity for minimum wage workers?" Six of the candidates talked about their affordable housing solutions

- from building affordable homes and rental assistance to combatting displacement, racial discrimination, redlining, and segregation.

Curbed published an article, "Low-income renters are struggling. Here's how Democrats plan to help them," saying, "Democratic candidates for president have released detailed housing plans that attack the problem from a number of different angles, but one policy prescription stands out–massive investments in the National Housing Trust Fund (HTF)...It's remarkable that the NLIHC has been able to create consensus among Democratic candidates that the HTF is the vehicle for alleviating housing costs for the most vulnerable Americans."

CURBED

#### FFORDABLE HOUSING

51

19

Low-income renters are struggling. Here's how Democrats plan to help them.

Presidential candidates have proposed massive investments in the National Housing Trust Fund—but what is it?





NATIONAL LOW INCOME HOUSING COALITION

#### TRACKING THE 2020 PRESIDENTIAL CANDIDATES



ON AFFORDABLE

HOUSING

Joe Biden (D)



Cory Booker (D)





ON AFFORDABLE HOUSING

ON AFFORDABLE HOUSING



ON AFFORDABLE HOUSING

ON AFFORDABLE HOUSING

ON AFFORDABLE HOUSING

#### NLIHC LAUNCHES OHOVOTES: 2020'S HOUSING PROVIDERS COUNCIL NLIHC

organized leading affordable housing providers nationwide, creating an Our Homes, Our Votes Housing Providers Council, to help the country's lowest-income and most disenfranchised people participate in the democratic process. The Council consisted of more than 50 housing providers representing over 700,000 units of affordable housing in 46 states and DC, homes to over one million eligible voters. Leading participants include Jonathan Rose Companies, National Housing Trust, WinnCompanies, POAH, McCormack Baron Salazar, The Community Builders, NRP Group, Mercy Housing, Dominium, NHP Foundation, National Church Residences, and Enterprise Residential. https://bit.ly/2OXQilq

#### "OUR HOMES, OUR VOTES ACT OF 2020"

With significant input and involvement by NLIHC, Representatives Jesus "Chuy" Garcia (D-IL) and Mary Gay Scanlon (D-PA) introduced on December 9 the "Our Homes, Our Votes Act of 2020." The bill would add federally subsidized housing to the "National Voter Registration Act." Under the bill, public housing agencies administering public housing, Housing Choice Vouchers, and project-based rental assistance would be required to add a voter registration option to their forms during lease-up and to provide new voter registrations to their respective secretary of state's office. https://bit.ly/2J4dbR4



### HOUSING LEADERSHIP AWARDS RECEPTION

NLIHC, joined by Senators Sherrod Brown (D-OH) and Tina Smith (D-MN), Representative Emanuel Cleaver (D-MO), and others, presented **Jennifer Leimaile Ho**, commissioner of Minnesota Housing; **Bill Faith**, executive director of the Coalition on Homelessness and Housing in Ohio; and **Shauna Sorrells**, former chief operating officer at the Housing Opportunities Commission of Montgomery County (posthumously) with the 2020 Housing Leadership Awards during NLIHC's 38th Annual Housing Leadership Awards Celebration. The event was livestreamed on Wednesday, August 26. The event was viewed more than 550 times. A recording of the celebration is available at: https://www.youtube.com/watch?v=Y-lwZd8vK60



**BILL FAITH** 2020 Cushing Niles Dolbeare Lifetime Service Award

Bill Faith...what a great person! My years at NLIHC would not have been the same without Bill as my partner all along the way. As board member and board chair, Bill was a trusted advisor, a dear friend, and a source of great humor. Who can forget Bill as emcee of the Leadership Reception [all] those many years? Bill may have been Cushing's biggest fan. I know she is delighted that Bill is receiving this award in her honor.

> – Sheila Crowley, PhD, MSW Former NLIHC President & CEO



**JENNIFER LEIMAILE HO** 

2020 Sheila Crowley Housing Justice Award

I commend Commissioner Jennifer Leimaile Ho on this much-deserved recognition. In Minnesota, we believe that housing is foundational to success. I appointed Jennifer for her strong lifelong commitment to connecting people with the health care and housing they need to thrive. She has been an invaluable partner this past year in putting Minnesota on the path to ending veteran homelessness and expanding housing options that are affordable and accessible across the state.

– Tim Walz, Minnesota Governor



SHAUNA SORRELLS 2020 Edward W. Brooke Housing Leadership Award

Shauna had both a professional and personal mission to end housing poverty. Her passion and drive, the strength of her voice in support of those with the lowest incomes, and her daily work all demonstrated this commitment. Shauna was one of those rare champions whose spirit and presence will be missed for years to come.

> – Marla Y. Newman NLIHC Board Chair

#### NLIHC OPPOSES ANTI-TRANS CHANGES TO THE EQUAL ACCESS RULE

NLIHC submitted a <u>comment letter</u> on September 21 opposing HUD's anti-transgender changes to the Equal Access Rule (see Memo, 7/27). NLIHC's comment letter urged HUD to abandon its proposed changes to the Equal Access Rule and ensure protections from discrimination remain for transgender people experiencing homelessness and seeking federally funded shelters. The comment letter was submitted as a part of the <u>Housing Saves Lives</u> campaign, an effort led by True Colors United, National LGBTQ Task Force, National Housing Law Project, NLIHC, and over 50 national and local organizations to call on individuals and organizations to submit comments opposing this discriminatory policy. The campaign generated over 66,000 comments, the vast majority opposing the rule.



Tell Trump & HUD: #HousingSavesLives

"We are in the midst of an unprecedented housing crisis. Now is not the time for bigotry and discrimination. Nearly one-third of transgender and gender non-binary people experience homelessness at some point in their life."

- Alexis, Louisiana

Access to safe and secure housing is sometimes all that stands between transgender people and deadly violence.

The Equal Access Rule's protections against discrimination are critical to ensure safe access to shelter for transgender people experiencing homelessness, survivors of violence, and fleeing disasters.

Protecting transgender people's access to gender specific facilities does not endanger the safety or privacy of oth<u>ers.</u>

Tell HUD that #HousingSavesLives Speak Out to Oppose Its Anti-Transgender Proposal



Join NLIHC and other national partners of the Housing Saves Lives campaign August 31 to September 4

#### STATE PARTNERS & LEADING OTHER CAMPAIGNS/COALITIONS

## STATE PARTNERS

NLIHC continued to support and engage 63 state homelessness and affordable housing coalitions in 43 states and DC in efforts to achieve socially just policies to ensure the lowest-income people have decent, accessible, affordable homes. These NLIHC state partners are vital to NLIHC's work, regularly mobilizing tens of thousands of advocates around federal policy issues. NLIHC convenes state partner calls (bi-weekly during the pandemic) featuring peer learning, NLIHC research, federal policy updates, advocacy campaigns, NLIHC media toolkits and support, and guest presenters on special topics. NLIHC convenes two more in-depth state partner meetings each year for learning and sharing. In 2020, NLIHC staff presented as keynote speakers, plenary panelists, and workshop presenters at dozens of virtual events hosted by state partners, attended by thousands of advocates.



IOWA HOUSING PARTNERSHIP





**STATE PARTNERS** & LEADING OTHER CAMPAIGNS/COALITIONS

# NLIHC LEADS OTHER CAMPAIGNS AND COALITIONS

mobilization and advocacy

NLIHC continued to convene and lead a number of other broad-based national policy advocacy campaigns and task forces. The National Housing Trust Fund (HTF) Implementation and Policy Committee consists of dozens of national partners who work to protect and expand resources for the HTF, the first new program in a generation dedicated to preserving, building, and operating homes for the lowestincome people. The Campaign for Housing and Community Development Funding (CHCDF) consists of more than 70 national organizations that advocate collectively for the highest possible federal funding for all affordable housing and community development programs. And the Housing and Criminal Justice Reform Task Force of more than 20 national housing and civil rights groups advocates for policies that ensure justiceinvolved individuals can successfully return to decent, affordable homes after incarceration.





CAMPAIGN FOR HOUSING AND COMMUNITY DEVELOPMENT FUNDING **Support Vital Federal Programs** 

Help to ensure maximum federal resources for housing and community development.

TAKE ACTION



**2020 ANNUAL REPORT** 

#### **MEMBERS** & **STAFF**

# **STAFF** DECEMBER 2020



Kyle Arbuckle Housing Advocacy Organizer



Olivia Arena Housing Advocacy Organizer



Xavier Arriaga Policy Analyst





Dan Emmanuel Senior Research Analyst

Ed Gramlich

Senior Advisor

Josephine Clarke

Senior Executive

Assistant

**Bairy Diakite** 

Operations



Andrew Aurand Vice President for Research



Victoria Bourret Senior Organizer for Housing Advocacy





Jen Butler Director Media Relations and Communications





Kim Johnson Housing Policy Analyst







Paul Kealey Chief Operating Office



25



Joseph Lindstrom Director Field Organizing



Mayerline Louis-Juste Communications Specialist



Organizer

**Brooke Schipporeit** 

Housing Advocacy

Dan Threet Senior Research Analyst



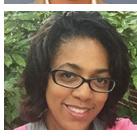
Khara Norris Senior Director of Administration



Chantelle Wilkinson Multisector Housing Campaign Manager



Noah Patton Housing Policy Analyst



**Renee Willis** Vice President for Field and Communications



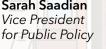




Ikra Rafi Creative Services Coordinator

Catherine Reeves Development Coordinator







**Diane Yentel** 

Rebecca Yae

Analyst

Senior Research

President and CEO

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**LISC** 







NeighborWorks-

Tennessee Housing Development Agency



STRONGER COMMUNITIES. STRONGER AMERICA.

HOUSING

AUTHORITY











#### **MEMBERS** Individual, Lifetime, Organization, Resident Association

### Individual

**Emily Achtenberg Kimberly Adams** Nayab Ahmad Mehmet Akoglu Cathy Alderman **Diane Alecusan** Bertram Alexander James Alexander Michael Allen Jeffrey Allen Victoria Althoff Leonardo Altstut Gabriel Alvarado **Gideon Anders** Sheila Anderson Doris Anderson Samatha Anderson Natasha Andrade Eva Anthony William Apgar Michael Appel Kristen Alice Apruzzese Daniel Araiza Kyle Arbuckle Charles Arbuckle Katya Arbuckle Ethan Archibald Nydra Archie Laura Archuleta Ethan Arnheim Deborah Arnold Chen Zheng Ar-Rashid

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Lauren Asplen Andrea Asprelli Jeremy Auerbach Marieta Austin Ren Autrey Victor Bach Patricia Bach Deborah Backus **Buck Bagot** Jessica Bailey Sylvia Bailey Juliet Baker Polina Bakhteiarov Jerry Bakken Frank Baldiga Dara Baldwin Declan Barker **Reggie Barner** Joshua Barnett Stefanie Barnette Laura Barr **Betty Barrett** Thomas Barrie Grace Barrington Janet Barwell Michael Basford Mike Basford Eric Bason Daniel Bass Derek Battle Norma Batts Georgette Baxter David Bazell

Shana Becerra

Sarah Becker Anthony Beckford Jeffrey Beever Jeff Beever Pat Behenna Christopher Benjamin Kathryn Bennett Connie Benton Ben Berg Victoria Bergland Dara Bergmann Alethea Bernard Nancy Bernstine **Rick Berry Emily Bissell** Sharika Bivens David Blevins Clifton Blount Jenny Blount Mitchel Blum-Alexander Nona P Bobb Janice Bockmeyer Judondi Bolden Audrey Bolesta Megan Bolton Daniela Bonafede-Chhabra Theodore Bonaparte **Brandy Bones** John Bonin Jean Bonnes **Barry Boothe** Joan Botwinick Victoria Bourret Lynette Bowden

John Bowles Diamond Bradford Mary Bradley J. Matthew Brady Joseph Brady Levi Brantley Rachel Bratt Mayra Bravo Cary Brazeman Chrissy Breit Patrick Brennan Judy Brennison Sue Brinkmeyer Yvette Brissett-Andre Abby Broas Nancy Brock Shirley Brockman Linda Brockway Mary Brooks **Michael Broughton** Mary Brown Loraine Brown Shante Brown Fredrick Brown Carol Brown Tiffanie Brown Sherise Brown Marian Brown Ebone Brown Bonnie Brudie Jim Buckley Paula Buggage Marijoan Bull

Beth Bower



Shannon Burke Willie Burrell Shaylah Burrill Carolyn Burstein Elijah Bush Yolanda Butler Tara Byrne Michael Cabunsol Chris Calabro Alayna Calabro Bonnie Caldwell Dora Callahan Amy Callahan Steven Callison Michael Campbell Sharon Campbell William Caplan **Tim Caplice** Heather Esme Caramello Jennie Card Dorothy Carmack Diane Carroll **Delores** Carter Joseph Carthron Denise Caruzzi Vivian Cash Janaka Casper Chris Cassidy Ignacio Castaneda Nathan Cataline Gordon Cavanaugh Sonia Chadha Jocelyne Chait Jennie Chamberlin Jesse Chambliss Stefanie Chaney Hilary Chapman Edward Chase Katrice Cheaton Yanni Chen **Bridget Childs** Joshua Childs Irina Chmeleva **Casey Christian** Tara Christopher Robert Chun Randy Clack

Randy Clark Josephine Clarke Charlotte Clarke Sam Clausi Louise Clemans Brenda Clement Ashley Coates David Coble Michael Cocozzo Arnold Cohen Emily Cohen Rachel Cohen-Miller Andrew Cohn Ashley Coil Moneca Collins Geraldine Collins Pepper Conklin Kishla Conner Sarah Constant Jennifer Cook Erik Cooke Jelisa Cooper Monica Cooper Bruce Cordingley Kip Corriveau Cathy Cortez Gloria Cousar Miltonya Covington Sherry Cox Raymond Kelan Craig William Crawley Cathy Creswell Carol Crooks Caroline Croom **Rebekah** Cross Carolyn Crow Melanie Cubilete Holly Cummings Kimberly Curtis Janet Dakan David Dangler Nancy Daniell **Romayne Daniels** Jehangir Da<mark>stu</mark>r Maggie D'Aversa Leann Davis

Suzanne Davis

Kenneth Davis Laura Dawson John De Taeye Daniel DeBrucker Karen Degenhart Sabina Deitrick Emmanuella Desruisseaux **Devon Detillion** Elizabeth DeYoung Brittany Diaz Lyle DiCarlo DeBoRah Dickerson **Bryan Dicus** Cullen Dilldine **Emily Dixon** Rebecca Doggett Marlene Doiel Christopher Donnauro Shatorah Donovan Bill Dore' Kathleen Dorgan Laura Dorn Natasha Dowell Joan Dowling Telissa Dowling Marc Draisen Peter Dreier Joyce Driver Jessie Dryden Steve Dubb Kathleen M. Dubel Henry Dubro John Ducey Susan Duhn **Robbie Dukes** Paul Dumouchel Barbara Dunn Kevin Dwarka Casey Dwyer Cassidy Dykstra Kent Earnhardt Conrad Egan Laurie Ehlers Shannon Ehlert Sandra Eichorn Philip Eide

Fortunate Ekwuruke

Jehann El-Bisi Kathleen Elliott Candace Ellis Tina Ellis Charles Elsesser Jr. Dan Emmanuel Alexander Erickson Florence Esekielu Bobak Esfandiari lan Evatt Rae Fagin David Falk Marvin Farbman Joanna Farmer Sarah Farnsworth Nicholas Fatsis Judith Feins David Ferrier Elliott Fields Adam Fields Anna Figueroa Sarah Figueroa Brooke Finn Michelle Firmin Ernie Fischer Herb Fisher Herbert Fisher Yvette Fisher Kevin Fitts Kathleen Flanagan Jean Flores Jose Flores Matthew Fochs Sophie Fontaine Sharien Ford Joanne Forman Leslie Forrest Sarah Fortenberry **Rachel Fortney** Amy Foster LaKeeshia Fox Debbie Fox **Diane** Fox Michael Francescani Jesula Francois Lesly Francois

Susae Elanchenny



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Laura Griffin Daniel Gross Michael Gross James Grow Charlotte Gruen Joseph Guggenheim Samuel Gunter Hillary Gurley **Rinzin Gurung** Jacqueline Guzman Helen Guzzo **Richard Habersham** Chip Halbach Karen Hale Kimberly Hall Deborah Hallisky Jill Hamberg Hanaa Hamdi Clayton Hamerski Sara Hamideh Jenna Hampton Helen Hanes Jean Hannon Larry Haqq Carrie Hardage Helen Hardiman Elisha Harig-Blaine Marilyn Harris Isaac Harris **Timm Harris** Chris Harrison Justin Harrison Julianne Hartmann Layla Hartz Wesley Harvey John Hassett Adriana Hastie Jasemen Hatcher Lynn Hatfield Shaun Haugen Paula Hayes Cora Hayes Bambie Hayes-Brown **Ryan Haynes** R. Allen Hays Isabelle Headrick Jeff Hearne

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Joni Peterson Jonathan Petty Craig Philip Pamela Phillips Marvis Phillips Nichole Pick Katherine Pickering Eileen Piekarz Daniella Pierre James Pierson Shelton Piland Winton Pitcoff Joe Pitts Rd Plasschaert **Bill Pluta** Jerry Poje Stephanie Pokorney Vickie Poland Olga Pomar Olga Pomar Dustin Pooler Susan Popkin Barbara Poppe Stuart Poppel Esquire Morgan Potts Dana Preston **Doreen Price Kyle Prior** Steven Proctor **Gregory Provenzano** Jo Kathryn Quinn Wynn Radford III Nikki Rainey Laura Ramos Amanda Ramsdell Angela Randall Rob Rankin Nancy Rase Hasson Rashid JR Ratliff Christian Rautenstrauch Vikram Ravi Zofia Rawner Anne Ray Mimi Rayl Mike Reagan

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**Elaine Rosas** 



Sacsheen Scott **Ginger Segel** Greta Seidman Kuango Seilah Nashid Shakir Jonathan Shambare Brad Shapiro Tim Shaw Jeanne Shaw Aaron Shaw Eileen Shaw Mary Ellen Shay Patrice Shelton Samuel Shepherd Bill Shields Jr. Sharon Shields Marybeth Shinn Jill Shook Josh Shumaker Kristin Siglin Christine Siksa Michael Simmons Harold Simon Sarah Simoneau Sarah Simpson **Bob Simpson** Joanna Simpson-Abel Erin Sims Nakia Sims Christina Sin Colleen Sinsky Mary Skees Kiyana Slade **DiAnne Slater** Madison Sloan Lisa Sloane Shannon Sloat Janet Smith Leah Smith Margret Smith Julia Smith Nancy Smith Tammy Smith Jovan Smith Lillie Smith Mildred Smith Lora Smith Hughes

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Keionte Thigpen James Thomas **Bradley Thomas Rachel Thompson** Kathryn Thompson Linda Thompson Karen Thompson Kaye Thompson **Chris Times** Allan Timke Gustavo Tinoco John Toigo Rebecca Tone Joseph Toney **Francis Torres** Jasmine Torres Lena Townsend Vannessa Trahan Amy Traylor Arielle True-Funk Tracy Tucker Rose and Dave Tully Susan Turci Barbara Turk Kathleen Tyler David Upton Jennifer Uria Kelsie Utz Vanessa Vaile Lawrence Vale Joe Vallely Mallory Van Abbema Chris Van Alstyne Robert Van Meter Leonor Vanik Valentina Vavasis Julie Vigeant Gloria Villatoro Michael Wagar Cheri Wagner Daniel Waldinger Barbara Walker Elmia Walker Linda Walker Sue Wallinger **Rebecca** Walter **Richard Wankel** 

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Melissa Womack David Wood Maryn Wood Denis Woods Melinda Woods David Wooledge NFN WORLDMAKER Sarai Worsham Kriss Worthington Stephanie Wright Mark Wurzbacher Travis Young

Valerio Zanoli Jessa Zapor-Gray Andy Zehe Zachary Zemmels Tatiana Zentner Erin Zerbo

Pablo Zevallos Michelle Zoske Kevin Zwick

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**Bob Adams** Mark Allison Janet Becker Sheila Crowley

- Helen Dunlap Moises Loza Belinda Mayo George Moses
- Andrew Mott Terri A.C. Robertson **Barry Zigas** Jodie Levin-Epstein
- Karen Hill Preddy Ray **Rafael Torres**

# Organizations

202 Partners

4 Feathers Development

A Community of Friends

Ability Housing

Access Ventures

Accessible Housing Resources

ADAPT of Texas

Affordable Homeownership Foundation, Inc.

Affordable Housing Connections

Affordable Housing Management, Inc

African American Alliance for Homeownership

AGM Financial Services

AHD Management AIDS Foundation of Chicago

Alaska Coalition on Housing and Homelessness

Albuquerque Health Care for the Homeless, Inc.

Aleutian Housing Authority

All Home

All Positives Possible

Alliance Housing AME Zion Church of

Kingston

AMR of Pensacola

Anew Development, LLC

Apartments For People LLC

Arizona Department of Housing

Arizona Housing Coalition

Arizona Housing, Inc.

Arlington Partnership for Affordable Housing

Asian Green News

Association of Alaska **Housing Authorities** 

Auburn Housing Authority

Augusta Housing

Avenue Community **Development Corporation** 

**Avesta Housing Development** Corporation

Baltimore Regional Housing Partnership

**Bangor Area Homeless** Shelter

**Bangor Housing** 

Bangor Savings Bank

**Bath Housing** 

**Bath Savings Institution** 

**BCI Management** 

Beacon Development Group

**Beekman Advisors** 

**Bellevue Housing Authority** 

Benchmark Construction **Bering Straits Regional** Housing Authority

Berks Coalition To End Homelessness, Inc.

Berkshire County Regional Housing Authority

Better Homes of Seaford, Inc.

Beyond Shelter, Inc.

Bickerdike Redevelopment Corporation

Bishop Sheen Ecumenical Housing Foundation, Inc.

Boston Housing Authority Resident Advisory Board

**Boston Tenant Coalition** 

**Bowman Constructors** 

**Broen Housing Consultants** 

Building Performance Advisors LLC

Burbank Housing Development Corporation

California Affordable Housing Law Project

California Coalition for Rural Housing

California Community Foundation

California Housing Finance Agency

California Housing Partnership Corporation

California YIMBY

Camden National Bank

Capital Impact Partners

Catholic Charities USA

Catholics for Housing, Inc.

Censere Consulting, LLC

Center for Civic and Public Policy Improvement (CCPPI)

Central Massachusetts Housing Alliance, Inc.

Central Minnesota Housing Partnership

Central Virginia Housing Coalition

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Central Virginia Legal Aid Society, Inc.

Century Housing Corporation

Ces, Inc.

Champlain Housing Trust

Champlain Valley Office of Economic Opportunity

Charities Housing Development Corporation

Chicago Community Loan Fund

Chicago Rehab Network

Children's Mental Health Network

CHN Housing Partners

Christa Construction

Citizens' Housing and Planning Association, Inc.

City of Commerce

City of Los Angeles Housing Department

City of Portland Dept. of Housing and Neighborhood

City of San Jose Housing Department

City Wide Community Development Corporation Clark Insurance

Clarksville Housing Authority

**Click Notices** 

Coachella Valley Housing Coalition

Community Development

Coalition on Homelessness and Housing in Ohio

Coastal Enterprises, Inc.

Collaborative Solutions

Colorado Coalition for the Homeless Committee on Temporary Shelter (COTS)

Community Action Agencies Association of Alabama

Community Action Partnership of North Alabama

**Community Bridges** 

Community Development Services, Inc.

Community Economic Development Assistance Corporation

Community Economic Development Association of Michigan

Community Economics, Inc.

Community Home Trust

Community Housing Improvement Program (CHIP)

Community Housing of Maine

Community Housing Partners

Community Housing Partnership

Community Investment Corporation

Community Service Network

Concern for Independent Living

Congressional Research Service

Connecticut Housing Finance Authority

Connections for the Homeless

Cook Inlet Housing Authority

Copper River Basin Regional Housing Authority

Council of Large Public Housing Authorities

Credere Associates LLC

CSI Support & Development Services

Curtis Thaxter Stevens Broder & Micoleau LLC

**CWS** Architects

Del-Mor Dwellings Corporation

Delray Beach Community Land Trust

Detrick Household

Detroit People's Platform

Developers Collaborative

Development Services of New England

DHIC, Inc.

Downeast Community Partners

**DreamKey Partners** 

Drummond Woodsum

Eagle Point Development

EAH Housing

East Bay for Everyone

East Bay Housing Organizations

East Central Illinois Community Action Agency

Eaton Peabody Consulting Group

Economic Opportunity Council of Suffolk, Inc.

Eden Housing, Inc.

Eisen and Rome, P.C.

Ellington Management Group

Empower Missouri

**Encourage Millions** 

Fahe

Evangelical Lutheran Church in America, Washington

36

Fair Housing Center of Central Indiana

Fair Housing Council of Northern New Jersey

Fair Housing in Huntington

Family Promise of Greater Des Moines

Father McKenna Center

Florida Housing Coalition

Florida Legal Services

Florida Supportive Housing Coalition

Focus Strategies

Forsyth Street Advisors

Fort Fairfield Residential Development Corporation

Foundation Communities

Four Directions Development Corporation

Freeport Housing Trust

Fresno Housing Authority

Funders Together To End Homelessness

Gaithersburg Payment Vision

Ganneston Construction Corporation

Gauche & Rosenthal

Gawron Turgeon Architects

General Board of Church & Society of the United Methodist

Georgia Advancing Communities Together

Gladwin City Housing Commission

Goldstein Hall

Granite State Organizing Project

Great Falls Construction

Great Plains Housing Authority

37

Greater New Orleans Housing Alliance

Greater Syracuse Tenants Network

Guste Homes Resident Management Corporation

Habitat for Humanity Greater Portland

Habitat For Humanity of Champaign County

Habitat for Humanity of Florida, Inc.

HAI Group

Hamilton County Area Neighborhood Development

Hanover Safe Place

Harlingen Community Development Corporation

Hawaii Appleseed

Haymarket Neighborhood Association

HDC MidAtlantic

Healthy Androscoggin

Hill District Consensus Group

Hinesville Housing Authority

HOM, Inc.

#### Home Forward

Home Is The Foundation

HOME Line

Home Opportunities Made Easy, Inc.

Homeless and Housing Co<mark>alition</mark> of Kentucky

Homeless Services United

Homeownership Institute (DHCD)

Homeport by Columbus Housing Partnership

Homes in Partnership, Inc.

Homestead Affordable Housing, Inc.

Hope Whispers Community Organization, Inc.

Housing & Community Development Network of New Jersey

Housing 2020 Publishing, LLC

Housing Action Council

Housing Action Illinois

Housing Action NH

Housing Alliance of Pennsylvania

Housing Authority of Cook County

Housing Authority of the City of Austin

Housing Authority of the City of Milwaukee

Housing Authority of the City of Santa Barbara

Housing Catalyst

Housing Choice Partners of Illinois, Inc.

Housing Development Center

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As of December 31,2020

### STATEMENT of FINANCIAL POSITION

2020 ASSETS	COALITION (C)(3)	POLICY CTR	C3/C4 ELIM.	TOTAL
Cash and cash equivalents	\$4,176,844	\$3,142		\$4,179,986
Due from Policy Center	\$100		\$(100)	\$-
Grant and other receivables	\$1,682,872			\$1,682,872
Prepaid expenses and deposits	\$87,371	\$2,998		\$90,369
Property and equipment, net	\$401,281			\$401,281
Investments	\$5,535,636			\$5,535,636
TOTAL ASSETS	\$11,884,104	\$6,140 2	\$(100)	\$11,890,144
2020 LIABILITIES AND NET ASSETS				
IABILITIES				
Accounts payable and accrued expenses	\$355,244			\$355,244
Grants payable	\$138,000			\$138,000
Due to Coalition		\$100	\$(100)	\$-
Line of credit	\$1			\$1
Capital lease obligation	\$42,202			\$42,202
Deferred revenue	\$88,805			\$88,805
Deferred lease incentive	\$310,379			\$310,379
Deferred rent	\$325,861			\$325,861
TOTAL LIABILITIES	\$1,260,492	\$100	\$(100)	\$1,260,492
NET ASSETS				
Without Donor Restrictions				
Undesignated	\$3,177,179	\$6,040		\$3,183,219
Board designated as endowment funds	\$5,535,636			\$5,535,636
<b>Total Net Assets Without Donor Restriction</b>	ns \$8,712,815	\$6,040		\$8,718,855
With Donor Restrictions	\$1,910,797			\$1,910,797
TOTAL NET ASSETS	\$10,623,612	\$6,040		\$10,629,652
OTAL LIABILITIES & NET ASSETS	\$11,884,104	\$6,040	\$(100)	\$11,890,144
2020 OPERATING REVENUE AND SUPPORT	r 🔤			
Grants and contributions	\$9,869,495	\$99,404	\$(99,404)	\$9,869,495
Annual conference registration revenue	\$(742)			\$(742)
Leadership awards event sponsorship	\$385,500			\$385,500
Membership contributions	\$364,675			\$364,675
Other	\$60,602			\$60,602
Interest income	\$67		COFF	EESHOP \$67
TOTAL OPERATING REVENUE AND SUPPORT	\$10,679,597	\$99,404	\$(99,404)	\$10,679,597
2020 EXPENSES				
Program Services/Education	\$8,505,653	\$87,953	\$( <mark>99,404</mark> )	\$8,494,202
Management and general	\$416,894	\$8,453		\$42 <mark>5,</mark> 347
Fundraising	\$159,503			\$15 <mark>9,</mark> 503
TOTAL OPERATING EXPENSES	\$9,082,050	\$96,406	\$(99,404)	\$9,079,052



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