"With your partnership and powerful advocacy, we secured a virtually unprecedented 10% increase to HUD’s budget in 2018, despite the administration’s proposal to cut it by 15%!"

"The increase means tens of thousands of additional homes for low-income people"
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“We protected funding for the national Housing Trust Fund and laid the groundwork for its major expansion.”  
Diane Yentel

2018 Annual Report
MESSAGE FROM
THE PRESIDENT & CEO

Dear NLIHC Members, Donors, and Friends

The year 2018 was a one of extraordinary challenges, significant wins and new possibilities. Low-income people, and the safety net that serves only some of them, were threatened. The housing crisis continued to grow, most harming the lowest-income renters. Homelessness rose in some communities. Our country’s public housing continued to crumble, leaving some residents living in unsafe and unhealthy conditions. And we faced a new wave of severe disasters destroying homes, lives, and communities.

Despite the challenges, I’ve never felt so hopeful we will achieve big, positive change together - indeed, we already are. With your partnership and powerful advocacy, we secured a virtually unprecedented 10% increase to HUD’s budget in 2018, despite the administration’s proposal to cut it by 15%! The increase means tens of thousands of additional homes for low-income people with disabilities, veterans and youth; people experiencing homelessness; and poor seniors.

We protected funding for the national Housing Trust Fund and laid the groundwork for its major expansion. The first year’s HTF allocation led to the creation of nearly 2,000 new rental homes for extremely low-income people – seniors, youth aging out of foster care, chronically homeless people, veterans with traumatic injuries, and survivors of domestic violence - and more homes are in the pipeline.

We defeated cruel proposals to cut housing benefits for those most in need and helped renew the Protecting Tenants at Foreclosure Act, expand and permanently authorize the Family Self Sufficiency program, advance legislation for more equitable disaster housing recovery, and achieve funding for a new voucher mobility program.

All told, our work together in 2018 means new housing for nearly 100,000 deeply poor renters - and 5 million low-income families can sleep easier knowing they won’t be subject to cruel rent hikes and other benefit cuts.

NLIHC was proud to support the work of our state partners and other members around the country who achieved unprecedented wins in their states and communities in 2018.
Throughout the nation, advocates ensured the passage of dozens of ballot initiatives and new laws totaling more than $10 billion in new funds for affordable homes, and they thwarted other harmful measures. NLIHC and our partners are raising the issue of racial inequities in new and important ways, and we are working to grow the Opportunity Starts at Home multi-sector affordable homes movement with powerful new partners - in the education, civil-rights, anti-poverty, healthcare, disability, LGBTQ, faith-based and criminal-justice communities, and others - calling for federal housing affordability solutions.

NLIHC continued to support our partners and members with cutting-edge research like Out of Reach and The Gap, our annual Housing Policy Forum and Capitol Hill Day, the Our Homes, Our Voices Housing Week of Action, the Our Homes, Our Votes nonpartisan voter and candidate engagement project, Disaster Housing Recovery Coalition efforts, and more. Our collective efforts are changing the narrative and building political will. NLIHC saw a 300% increase in media coverage featuring our research and expertise in 2018 compared to two years before, and members of Congress began proposing remarkably bold new affordable homes legislation, in many cases with NLIHC’s input and guidance. Policy makers are taking notice and beginning to act.

“Despite the challenges, I’ve never felt so hopeful we will achieve big, positive change together – indeed, we already are.”

DIANE YENTEL
2018 MEDIA INTERVIEWS AND COMMUNICATIONS

HAD
7 OP-EDS

PUBLISHED IN

PARTICIPATED IN
292 MEDIA INTERVIEWS & INQUIRIES

INCLUDING FROM SUCH OUTLETS AS

INFLUENCED OVER
6,100 news media stories around the country featuring NLIHC research and expertise

NEARLY 3X AS MANY AS 2016

2016 2017 2018
2,295 4,121 6,137

INFLUENCED OVER
6,100 news media stories around the country featuring NLIHC research and expertise

NEARLY 3X AS MANY AS 2016

2016 2017 2018
2,295 4,121 6,137
ONLINE & SOCIAL MEDIA

2018

FACEBOOK LIKES

11,547

TWITTER IMPRESSIONS

6,791,000

FOLLOWERS

45,855

ON THE HOME FRONT

Hundreds of Thousands of Low-Income Families Threatened by Hurricane Florence

On the Home Front with the National Low Income Housing Coalition

TY @NydiaVelazquez, @KamalaHarris, @SenGillibrand & @BennieGThompson for introducing legislation that would create a commission on hurricane response in #PuertoRico bit.ly/2tvJia

11,254 BLOG VIEWS

PUBLISHED 79 NEW BLOGS
NLHIC released *The Gap: A Shortage of Affordable Homes 2018* in March. The report showed that America continued to experience an extreme shortage of affordable homes, especially for those with the lowest incomes. *The Gap* found a shortage of over 7 million affordable and available rental homes for extremely low-income (ELI) renter households. There were just 35 affordable and available units for every 100 ELI renter households nationwide, and 71% of ELI renter households were severely housing cost-burdened, spending more than half of their incomes on housing. *The Gap 2018* featured an interactive website where visitors can find data on the housing shortages and housing cost burdens at different income levels for each state and DC and for the 50 largest metro areas in the country. This edition also featured new NLHIC research on the demographic, racial/ethnic, employment, and other characteristics of extremely low-income households, dispelling many of the myths that persist about people living in poverty.

**THE GAP 2018**

“Facing a shortage of more than 7.2 million affordable and available rental homes, extremely low income households account for nearly 73% of the nation’s severely cost-burdened renters, who spend more than half of their income on housing.”

**TABLE:**

<table>
<thead>
<tr>
<th>Income Group</th>
<th>Cost Burden</th>
<th>Severe Cost Burden</th>
</tr>
</thead>
<tbody>
<tr>
<td>Extremely Low Income</td>
<td>9,096,475</td>
<td>7,991,168</td>
</tr>
<tr>
<td>Very Low Income</td>
<td>7,911,168</td>
<td>5,662,296</td>
</tr>
<tr>
<td>Low Income</td>
<td>2,106,973</td>
<td>4,676,157</td>
</tr>
<tr>
<td>Middle Income</td>
<td>923,726</td>
<td>773,843</td>
</tr>
<tr>
<td>Above Median Income</td>
<td>102,378</td>
<td>66,919</td>
</tr>
</tbody>
</table>
NLHIC released Out of Reach: The High Cost of Housing 2018 in June, comparing rents and wages nationally and in every state, country, city, and metro-area ZIP code. The Out of Reach 2018 national “Housing Wage” - what one needs to earn not to be housing cost-burdened - was $22.10/hr for a modest two-bedroom and $17.90/hr for a modest one-bedroom rental. A full-time minimum wage earner would have to work 122 hours per week for 52 weeks a year to afford a modest two-bedroom apartment, or 99 hours per week to afford a modest one-bedroom apartment. In no state, metro area, or county could a worker earning a full-time minimum wage afford a decent two-bedroom rental home, and in just 22 counties out of more than 3,000 nationwide could he/she afford a decent one-bedroom apartment. Out of Reach 2018 gained widespread media coverage, being featured in over 900 news stories in the first two weeks after its release and over 2,800 from June to December. (Out of Reach was sponsored by JP Morgan Chase.)

OUT OF REACH 2018
U.S. SENATOR BERNIE SANDERS,
IN THE PREFACE TO THE REPORT:

“In the richest country in history, no family should have to make the awful choice between putting food on the table and keeping a roof over their heads. This is America. We have the resources to solve the affordable housing crisis. We have the solutions that work. What we need is the will to do what is right.”
RESEARCH, PUBLICATIONS, AND WEB RESOURCES

TENANT TALK

NLHIC released two editions of the Tenant Talk publication for low-income residents in 2018. The winter/spring edition, Tenant Talk: Housing is Built with Ballots, addressed voting rights; the importance of participation, particularly by low-income renters, in voting; how tenants can engage in non-partisan voter registration, education, and mobilization; organizing victories in which residents played a key role; and more. The fall edition, Tenant Talk: Fair Housing Fifty Years Later, featured articles on Dr. Martin Luther King Jr’s “Chicago Freedom Movement” of 1966, recent efforts to undermine the Fair Housing Act, fair housing “by the numbers” over the years and today, disaster housing recovery efforts that have violated the Fair Housing Act, an array of local advocacy efforts, and more.

“Protecting fair housing was once a bipartisan effort, but political support for this goal has decreased in recent decades. Under the Trump administration and the direction of Secretary Ben Carson, HUD has ignored its responsibility to enforce antidiscrimination policies and actively work towards integration.”
ADVOCATES’ GUIDE

NLIHC released the Advocates’ Guide 2018: A Primer on Federal Affordable Housing & Community Development Programs in March. The Guide provides synopses of virtually every housing and community development program, law, and regulation, as well as tools and information to guide communications with legislative and executive branches of government and to mobilize advocacy campaigns. (The Advocates’ Guide was sponsored by PNC.)

ADVOCATES’ GUIDE 2018

“With the right information and a little knowhow, all of us can effectively advocate for housing programs with our members of Congress and other policymakers.”

MEMO TO MEMBERS & PARTNERS

NLIHC published and sent out 48 issues of Memo to Members and Partners, NLIHC’s highly regarded weekly e-newsletter on national and state affordable housing developments, legislation, regulations, and research to more than 40,000 readers.
RESEARCH, PUBLICATIONS, AND WEB RESOURCES

GETTING STARTED:
FIRST HOMES BEING BUILT WITH 2016 NATIONAL HOUSING TRUST FUND AWARDS

NLIHC published *Getting Started: First Homes Being Built with 2016 National Housing Trust Fund Awards* in September. This interim report and subsequent addendum profiles how states have awarded their inaugural 2016 national Housing Trust Fund (HTF) allocations. States are using most of their HTF resources for projects serving people experiencing homelessness, people with disabilities, seniors, and other special needs populations. All told, over 1,900 HTF-assisted units were planned for construction or rehabilitation. NLIHC held a Capitol Hill briefing on October 29 to an audience of more than 60 staff of members of Congress about the HTF report, the work underway to build HTF homes, and opportunities to increase funding to the HTF.

NATIONAL HOUSING PRESERVATION DATABASE

NLIHC continued to partner with the Public and Affordable Housing Research Corporation to offer the National Housing Preservation Database, the only publicly available national inventory of assisted housing across federal subsidy programs at the property-address level. The database is updated regularly and now features housing preservation state profiles for every state in the country.
BALANCING PRIORITIES: PRESERVATION AND NEIGHBORHOOD OPPORTUNITY IN THE LIHTC PROGRAM BEYOND YEAR 30

NLIHC and the Public and Affordable Housing Research Corporation (PAHRC) released Balancing Priorities: Preservation and Neighborhood Opportunity in the Low Income Housing Tax Credit Program Beyond Year 30. By 2030, nearly half a million current LIHTC units, or nearly a quarter of the total stock will reach the end of all federally mandated rent-affordability and income restrictions. The report examines the neighborhood characteristics of these LIHTC homes and explores the dilemma between prioritizing the preservation of affordable housing versus promoting mobility for low-income families to access higher-opportunity neighborhoods. The report addresses this dilemma by offering a broader vision for a housing safety net.

BALANCING PRIORITIES 2018

“The insufficient resources we commit nationally to affordable housing leads to difficult policy choices between preserving the affordability and quality of existing affordable housing and maintaining housing stability for current tenants, on one hand, and promoting desegregation and access to opportunity (i.e. mobility) through new development, on the other.”

Introduction

The Low Income Housing Tax Credit (LIHTC) has financed the construction, rehabilitation, or preservation of approximately three million rental housing units affordable to low-income households since its inception in 1987 (AUD, 2017), making it the largest national affordable housing program in the U.S. With some limited exceptions, federal law requires existing LIHTC housing to remain affordable for a minimum of 30 years and the property owner must maintain the affordability period even longer. As the LIHTC program nears the end of the 30-year period, the LIHTC units are at risk of being lost from the affordable housing stock. By 2020 and 2029, nearly half a million current LIHTC units, or nearly a quarter of the total stock, will reach Year 30 between 2020 and 2029. Many of these units, without new capital investment for rehabilitation and modernization, are at risk of physical deterioration.

“As many as 8.420 LIHTC properties accounting for 486,799 affordable rental units will reach Year 30 between 2020 and 2029, and do not receive other types of subsidies that extend their affordability restrictions.”

This report sheds light on the scope of the preservation challenges ahead. Utilizing data from a range of sources, including the National Housing Preservation Database (NHPD), we examined the features of the LIHTC program, the number of LIHTC units at-risk of being lost from the affordable housing stock by 2030, and the neighborhood desirability and opportunity of at-risk units. We define neighborhood desirability as the preference for and quality of a given neighborhood as measured by the percent of households with annual incomes above $50,000, the percent of the population in poverty, crime rates, housing values, the percentage of the population who are white, and median income. We define neighborhood opportunity as the degree to which a neighborhood provides amenities integral to access mobility such as labor-market access, educational opportunities, transit access, and a healthy environment. Our findings indicate:

- As many as 8,420 LIHTC properties accounting for 486,799 affordable rental units will reach Year 30 between 2020 and 2029, and do not receive other types of subsidies that extend their affordability restrictions.
- Nine percent of LIHTC units reaching Year 30 between 2020 and 2029 are in neighborhoods that rank high or very high in both desirability and opportunity.

In the Low Income Housing Tax Credit (LIHTC) program, the LIHTC units will reach Year 30 between 2020 and 2029, and at-risk LIHTC units are at risk of being lost from the affordable housing stock by 2030, and the neighborhood desirability and opportunity of at-risk units. We define neighborhood desirability as the preference for and quality of a given neighborhood as measured by the percent of households with annual incomes above $50,000, the percent of the population in poverty, crime rates, housing values, the percentage of the population who are white, and median income. We define neighborhood opportunity as the degree to which a neighborhood provides amenities integral to access mobility such as labor-market access, educational opportunities, transit access, and a healthy environment. Our findings indicate:

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EVENTS

ANNUAL HOUSING POLICY FORUM

More than 440 affordable housing advocates and providers, resident leaders, researchers, and policy makers attended the NLIHC 2018 Housing Policy Forum: Building the Movement in Washington, DC, March 19-21. A broad cross-section of NLIHC members and partners engaged with policy makers, researchers, advocacy leaders, and one another, participated in more than a dozen sessions and workshops on building the national affordable homes movement, and met with lawmakers on Capitol Hill to urge them to take action to address homelessness and housing poverty in America. Senators Cory Booker (D-NJ) and Sherrod Brown (D-OH); Richard Rothstein, author of The Color of Law; Charlie Cook, editor and publisher of the Cook Political Report; and Ben Austen, author of High-Risers: Cabrini Green and the Fate of American Public Housing provided keynote addresses during the Forum. More than 90 resident leaders attended a special resident session, “Movement Building and You.”

TOP RIGHT: Joey Lindstrom, National Low Income Housing Coalition Manager for Field Organizing
BOTTOM, LEFT: Senator Cory Booker (D-NJ)
BOTTOM, RIGHT: Paul Kealey, National Low Income Housing Coalition Chief Operating Officer
EVENTS

HOUSING LEADERSHIP AND ORGANIZING AWARDS

NLIHC presented its annual Housing Organizing Awards at the 2018 Policy Forum. This year’s awardees were the Right to Counsel NYC Coalition (RTC NYC) for their organizing to achieve the right to counsel for low-income residents facing eviction, and the Metropolitan St. Louis Equal Housing and Opportunity Council (EHOC) and Empower Missouri for their mobilization of advocates to achieve protections for tenants against forced evictions.

NLIHC held its 36th Annual Leadership Awards Reception on March 20, honoring Senator Susan Collins (R-ME) with the Edward W. Brooke Housing Leadership Award; Dr. Matthew Desmond, author of Evicted: Poverty and Profit in the American City, with the inaugural Sheila Crowley Housing Justice Award, and Lisa Hasegawa, former executive director of the National Coalition for Asian Pacific American Community Development and prior NLIHC board member, with the Cushing Niles Dolbeare Lifetime Service Award. Ms. Collins and Ms. Hasegawa accepted their awards in person; Dr. Desmond was unable to attend but sent a video acceptance. Each awardee expressed deep gratitude for the honor and lauded NLIHC for its efforts to address homelessness and housing poverty in America.
TOP: Senator Susan Collins (R-ME) with NLIHC board members, David Bowers and Greg Payne
MIDDLE, LEFT: Evicted: Poverty and Profit in the American City by Dr. Matthew Desmond
BOTTOM, LEFT: Daisy Franklin, Public Housing Resident Network and NLIHC Board Member, presenting Dr. Desmond the Sheila Crowley Award
BOTTOM, RIGHT: Dr. Matthew Desmond
The Opportunity Starts at Home (OSAH) multi-sector affordable homes campaign launched at the NLIHC 2018 Housing Policy Forum, featuring a speech by Senator Sherrod Brown (D-OH). The campaign is mobilizing leader-organizations in health, education, child welfare, civil rights, faith, and other sectors to advocate for affordable homes for people with the lowest incomes in America. With financial support from the Funders for Housing and Opportunity, NLIHC created this new campaign together with the Center on Budget and Policy Priorities, Children’s HealthWatch, and the National Alliance to End Homelessness. In 2018, the campaign Steering Committee included Catholic Charities USA, Children’s Defense Fund, Community Catalyst, Food Research and Action Center, NAACP, National Alliance on Mental Illness, National Association of Community Health Centers, National Association of Social Workers, National Education Association, National League of Cities, and UnidosUS. The campaign unveiled a new website www.opportunityhome.org with a wealth of data, resources and a short video about the campaign, created a new podcast series, and engaged in significant media and social media outreach. The campaign also created a new Opportunity Roundtable with more than 70 national members and provided financial and capacity-building support to state partners in Maine, New Jersey, Ohio, Utah, Idaho, Oregon, and California to build their own multi-sector coalitions.

OSAH campaign launch at the 2018 Housing Policy Forum
OUR HOMES, OUR VOICES 2018
NATIONAL HOUSING WEEK OF ACTION
FEATURES MORE THAN 130 ACTIONS AROUND THE U.S.

From May 1 through May 8, thousands of advocates in 90 cities and towns across the country raised their voices in support of increased investments in affordable homes for those with the greatest needs during the Our Homes, Our Voices National Housing Week of Action. The 2018 Week of Action featured over 130 events and activities in 35 states, DC, and Puerto Rico, more than doubling the actions taken in 2017—legislative meetings, teach-ins, rallies, letter-writing campaigns, housing builds, candidate forums, call-in days, tweetstorms, trainings, and socials. Members of Congress and other elected officials heard from constituents by mail, phone calls, and emails and at events and meetings around the country. More than 30 bipartisan members of Congress tweeted their support for the campaign. The Our Homes, Our Voices Week of Action was also featured at the National Building Museum’s Evicted exhibit. (See Week of Action photos at: https://bit.ly/2wKjX7s).
CAMPAIGNS & COALITIONS

OUR HOMES, OUR VOTES
NON-PARTISAN VOTER ENGAGEMENT PROJECT

NLIHC launched the Our Homes, Our Votes non-partisan voter engagement project in July, with the first of a series of six webinars and a new website with a wealth of information, planning guides, templates, and other tools to help organizations and advocates gain more participation by low-income renters and other affordable homes allies in the electoral process. The webinars, typically attended by over 100 participants, covered such topics as the legal considerations for nonprofits, voter registration of low-income renters and their allies, using voter lists, effectively engaging candidates while remaining non-partisan, and getting out the vote. NLIHC also created and shared a ballot tracker and a detailed analysis of state and local affordable housing-related ballot initiatives in 2018.

DISASTER HOUSING RECOVERY

With new hurricanes and wildfires in 2018 compounding the effects of those in 2017, NLIHC continued to lead the Disaster Housing Recovery Coalition (DHRC) of more than 800 national, state and local organizations, including many from Texas, Florida, Puerto Rico, the Virgin Islands, California, and the Carolinas. NLIHC engaged the Coalition in bi-weekly calls to share information and discuss strategies; compiled and sent out to the DHRC and other interested parties comprehensive weekly updates on federal agencies’ actions, resources and programs and on efforts by national, state and local partners; connected local/state advocates with key decision-makers in the administration and Congress through briefings and meetings; coordinated the development of policy recommendations to Congress and the administration; worked with legislators from both parties on key bills to ensure equitable disaster mitigation and recovery; and much more. See: nlihc.org/explore-issues/projects-campaigns/disaster-housing-recovery
**NLIHC STATE PARTNERS**

NLIHC continued to support and engage 62 state homelessness and affordable housing coalitions in 42 states and DC in our and their efforts to achieve socially just policies to ensure the lowest-income people have decent, accessible, affordable homes. These NLIHC state partners are vital to NLIHC’s work, regularly mobilizing tens of thousands of advocates around federal policy issues. NLIHC convenes monthly state partner calls featuring peer learning, new NLIHC research, federal policy updates, new and ongoing advocacy campaigns, NLIHC media toolkits and support, and guest presenters on special topics. NLIHC convenes two in-person state partner meetings in Washington, DC each year for more in-depth learning and sharing. In 2018, NLIHC staff presented as keynote speakers, plenary panelists, and workshop presenters at dozens of events hosted by state partners, attended by thousands of advocates. NLIHC also participated in numerous advocacy days and other activities organized by our state partners, including during the *Our Homes, Our Voices* Housing Week of Action.

**NLIHC LEADS OTHER NATIONAL CAMPAIGNS AND TASK FORCES**

NLIHC continued to convene and lead a number of other broad-based national policy advocacy campaigns and task forces in 2018. The national Housing Trust Fund (HTF) Implementation and Policy Committee consists of dozens of national partners who work to protect and expand resources for the HTF, the first new program in generation dedicated to preserving, building, and operating homes for the lowest-income people. The Campaign for Housing and Community Development Funding (CHCDF) consists of more than 70 national organizations that advocate collectively for the highest possible federal funding for all affordable housing and community development programs. And the Housing and Criminal Justice Reform Task Force of more than 20 national housing and civil rights groups advocates for policies that ensure justice-involved individuals can successfully return to decent, affordable homes after incarceration.
<table>
<thead>
<tr>
<th>NLIHC’S ADVOCACY EFFORTS</th>
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<tbody>
<tr>
<td><strong>CONDUCTED</strong></td>
</tr>
<tr>
<td>466 meetings/briefings, calls and exchanges with Congressional offices.</td>
</tr>
<tr>
<td><strong>PARTICIPATED IN</strong></td>
</tr>
<tr>
<td>43 sign-on/comment letters to policy makers, 18 led by NLIHC</td>
</tr>
<tr>
<td><strong>PRESENTED AT</strong></td>
</tr>
<tr>
<td>1,234 events and forums attended by over 12,000 individuals</td>
</tr>
<tr>
<td><strong>CONDUCTED</strong></td>
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<tr>
<td>274 meetings/convenings/webinars attended by 9,000 individuals</td>
</tr>
<tr>
<td><strong>ISSUED</strong></td>
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<tr>
<td>79 calls-to-action and updates each to nearly 40,000 individuals</td>
</tr>
<tr>
<td><strong>TESTIFIED BEFORE THE</strong></td>
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<tr>
<td>HOUSE FINANCIAL SERVICES COMMITTEE on housing finance reform, urging increased investments in the NATIONAL HOUSING TRUST FUND</td>
</tr>
<tr>
<td><strong>ASSISTED</strong></td>
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<tr>
<td>more than 80 advocates conduct dozens of visits to Congressional offices during the NLIHC 2018 Capitol Hill Day.</td>
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</tbody>
</table>
LEADERSHIP & STAFF

BOARD OF DIRECTORS

The NLIHC Board of Directors held its annual board elections in March, unanimously voting onto its board six new directors: Aaron Gornstein, CEO, Preservation of Affordable Housing (POAH); Karlo Ng, supervising attorney, National Housing Law Project; Russell Bennett, executive director, Low Income Housing Coalition of Alabama/Collaborative Solutions; Chrishelle Palay, director, the HOME Coalition; Sim Wimbush, executive director, Virginia Housing Alliance; and Yanira Cortes, a resident leader. The board also elected continuing board members Greg Payne to serve as chair of the board, Marla Newman as first vice chair, Dora Gallo as second vice chair, Martha Weatherspoon as secretary, Moises Loza as treasurer, and Bob Palmer and Lot Diaz as at-large executive committee members, all for one-year terms. NLIHC expressed gratitude to departing board members, William Apgar, David Bowers, Matt Gerard, Isabelle Headrick, and Tara Rollins.

2018 BOARD OF DIRECTORS

| Greg Payne, Chair, Portland, ME | Rachael Myers, Seattle, WA |
| Dara Baldwin, Washington, DC | Marla Newman, Winston-Salem, NC |
| Russell Bennett, Birmingham, AL | Karlo Ng, San Francisco, CA |
| Delorise Calhoun, Cincinnati, OH | Ann O’Hara, Boston, MA |
| Emma “Pinky” Clifford Pine Ridge, SD | Chrishelle Palay, Houston, TX |
| Yanira Cortes, Toms River, NJ | Robert Palmer, Chicago, IL |
| Lot Diaz, Washington, DC | Eric Price, Washington, DC |
| Chris Estes, Washington, DC | Nan Roman, Washington, DC |
| Daisy Franklin, Norwalk, CT | Shauna Sorrells, Kensington, MD |
| Dora Leong Gallo, Los Angeles, CA | Michael Steele, New York, NY |
| Aaron Gornstein, Boston, MA | Martha Weatherspoon, Clarksville, TN |
| Deidre “DeeDee” Gilmore, Charlotteville, VA | Sim Wimbush, Richmond, VA |
| Moises Loza, Washington, DC | (As of 12/31/18) |
NLIHC STAFF

Sonya Acosta, Policy Analyst
Andrew Aurand, Vice President for Research
Tori Bourret, Housing Advocacy Organizer
Josephine Clarke, Executive Assistant
Dan Emmanuel, Senior Research Analyst
Ellen Errico, Creative Services Manager
Ed Gramlich, Senior Advisor
Paul Kealey, Chief Operating Officer
Mike Koprowski, Director, Opportunity Starts at Home Campaign
Joseph Lindstrom, Manager of Field Advocacy
Lisa Marlow, Communications Specialist
Sarah Mickelson, Director of Public Policy
Khara Norris, Director of Administration

Justin Godard, Housing Advocacy Organizer
Catherine Reeves, Development Coordinator
Debra Susie, Disaster Housing Recovery Coordinator
Elayne Weiss, Senior Policy Analyst
Renee Willis, Vice President for Field and Communications
Chantelle Wilkinson, Opportunity Starts at Home Campaign Coordinator
Diane Yentel, President and CEO

(As of 12/31/18)

NLIHC INTERNS: Gloria Yang, Lauren Ricci, Anissa Balderas, Dina Pinsky, Dina Rosen, Kim Curtis, Bethany Gen, Trey Walk, Antoine Howell, Sonya Acosta, Jared Gaby-Biegel, Emma Kerr, Lauren McMahon, and Isaiah Milbauer.
MEMBERS

2018 SPECIAL MEMBERS
Yvonne Jefferson
Sarah Jemison
Blenda K. Johnson
Jacqueline Johnson
Kelly Anne Johnstone
Monique Jones
Deborah Jordan
Henry Joseph
Oliver Jury
Katrina Kadisevskis
Joyce Kaiser
Peter Kaplan
Fred Karnas
Beata Karpinska-Prehn
Scott Kealey
Marta Kealey
Paul Kealey
Claire Kealey
Stanley Keasling
Larry Keating
Tiffany Kelly
Jill Khadduri
Glenn Killey
Deborah Kimball
Austin King
David Kinsey
Jonathan Klein
Douglas M. Kleine
Markus Klimenko
Martha Knisley
Susan Kolkowicz
Oriana Korin
Henry Korman
Renee Koubiadis
James Krauskopf
Ezra Krieg
Megan Kurteff-Schatz
Margot Kushel
Sarah Labowitz
Martha Lamar
Leslie Lambert
Lee Ann Lands
Frank Lang
Domenick Lasorsa
Daniel Lauber
Karl Lauff
Bob Laux
Peter Lawrence
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Preddy Ray
Karen Hill
Bob Adams
Jodie Levin-Epstein
Belinda Mayo
Nelida Myers-Burnett
Janet Becker
Rafael Torres
Helen Dunlap
Moises Loza
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AHD Management
AHEAD, Inc.
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Alaska Coalition on Housing and Homelessness*
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Alliance For Housing Solutions
Alliance Housing
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Apartments For People LLC
Arbor Housing and Development
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Arizona Housing Coalition*
Arkansas Fair Housing Commission
Arlington Partnership for Affordable Housing
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Auburn Housing Authority
Augusta Housing
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Avenue Community Development Corporation
Avesta Housing Development Corporation
Banana Kelly Community Improvement Association
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Bangor Housing
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Bath Savings Institution
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Bellevue Housing Authority
Bellwether Housing

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Berkshire County Regional Housing Authority
Better Homes of Seafood, Inc.
Bickerdike Redevelopment Corporation
Bishop Sheen Ecumenical Housing Foundation, Inc.
Bowman Constructors
Broen Housing Consultants
Building Performance Advisors LLC
Burbank Housing Development Corporation
Cabrillo Economic Development Corporation
California Affordable Housing Law Project
California Coalition for Rural Housing*
California Housing Finance Agency
California Housing Partnership Corporation*
Camden National Bank
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CASA of Oregon
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Catholic Charities, Diocese of Trenton
Catholics for Housing, Inc.
Central Florida Commission On Homelessness

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Central Virginia Legal Aid Society, Inc.
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Champlain Housing Trust
Charities Housing Development Corporation
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City of Seattle Office of Housing
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Coalition on Homelessness and Housing in Ohio*
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Colorado Coalition for the Homeless*
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Community Action Partnership of North Alabama
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Community Economic Development Association of Michigan
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Community Investment Corporation
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CSI Support & Development Services
Curtis Thaxter Stevens Broder & Micoleau LLC
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Dendur Genesis II Apartments/RMA
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DHIC, Inc.
Downeast Community Partners
Drummond Woodsum
EAH Housing
East Bay for Everyone
East Bay Housing Organizations
East Brunswick Community Housing Corporation
Eaton Peabody Consulting Group
Empower Missouri
Escambia-Pensacola Human Relations Commission
Evangelical Lutheran Church in America
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Family Promise of Greater Des Moines
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Florida Supportive Housing Coalition
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Habitat for Humanity of Florida, Inc.
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Housing Justice Center
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## STATEMENT OF FINANCIAL POSITION

### 2018 ASSETS

<table>
<thead>
<tr>
<th></th>
<th>Coalition</th>
<th>Policy CTR</th>
<th>C3/C4 Elim.</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$998,242</td>
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<td>$1,001,284</td>
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<td>Grant and other receivables</td>
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<td>$3,293,241</td>
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<td>Prepaid expenses and deposits</td>
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<tr>
<td>Property and equipment, net</td>
<td>$618,799</td>
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<tr>
<td>Investments</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td>$9,454,135</td>
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<td>$9,457,177</td>
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### 2018 LIABILITIES AND NET ASSETS

#### Liabilities

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<table>
<thead>
<tr>
<th></th>
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<td>Grants payable</td>
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<td>Line of credit</td>
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<td>Capital lease obligation</td>
<td>$14,925</td>
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<td>Deferred revenue</td>
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<td>$19,315</td>
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<td>Deferred lease incentive</td>
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<td>Deferred rent</td>
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<td>Deferred rent</td>
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<td><strong>Total Liabilities</strong></td>
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#### Net Assets

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<tr>
<th></th>
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<tr>
<td>Without Donor Restrictions</td>
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<td>Undesignated</td>
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<td>Board designated as endowment funds</td>
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<td>Total Net Assets Without Donor Restrictions</td>
<td>$5,690,214</td>
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<td>$5,693,256</td>
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<td>With Donor Restrictions</td>
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<tr>
<td>Total Net Assets</td>
<td>$8,433,824</td>
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<td>$8,436,866</td>
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<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td>$9,454,135</td>
<td>$3,042</td>
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### 2018 OPERATING REVENUE AND SUPPORT

<table>
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<th>Coalition</th>
<th>Policy CTR</th>
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<tbody>
<tr>
<td>Grants and contributions</td>
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<td>Investments designated for operations</td>
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<tr>
<td>Annual conference and registration revenue</td>
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<tr>
<td>Membership contributions</td>
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<tr>
<td>Other</td>
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<td>$23,369</td>
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<tr>
<td>Interest income</td>
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</tr>
<tr>
<td><strong>TOTAL OPERATING REVENUE AND SUPPORT</strong></td>
<td>$6,078,313</td>
<td>$143,297</td>
<td>$(142,893)</td>
<td>$6,078,717</td>
</tr>
</tbody>
</table>

### 2018 EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>Coalition</th>
<th>Policy CTR</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services/Education</td>
<td>$3,311,254</td>
<td>$132,351</td>
<td>$(142,893)</td>
<td>$3,300,712</td>
</tr>
<tr>
<td>Management and general</td>
<td>$394,163</td>
<td>$5,142</td>
<td></td>
<td>$399,305</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$213,842</td>
<td></td>
<td></td>
<td>$213,842</td>
</tr>
<tr>
<td><strong>TOTAL OPERATING EXPENSES</strong></td>
<td>$3,919,259</td>
<td>$137,493</td>
<td>$(142,893)</td>
<td>$3,913,859</td>
</tr>
</tbody>
</table>