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Dear NLIHC Members, Donors, and Friends

NLIHC’s work was never more important than in 2017, a year of movement-building and responding to disasters and threats, both natural and political.

NLIHC spearheaded the first-ever Our Homes, Our Voices National Housing Week of Action the week of July 22-29, 2017, featuring more than 60 events and activities in 25 states (rallies, marches, press events, meetings with elected officials, and much more) calling for increased investments in affordable homes and strong communities. At the end of July, we launched a new “Our Homes, Our Votes” nonpartisan voter registration and mobilization project to engage more low income renters and affordable housing advocates in the electoral process.

NLIHC promptly responded to the devastating 2017 hurricanes and wildfires by establishing a Disaster Housing Recovery Coalition (DHRC) of more than 700 national and local organizations – sharing key information, resources and advocacy strategies and communicating important disaster recovery recommendations to policy makers. NLIHC connected local and state advocates with decision makers in the administration and Congress through briefings and meetings, and the DHRC advocated strongly for a fair and equitable housing recovery focusing on the needs of low income residents.

Hundreds of individuals from around the country participated in the 2017 NLIHC Housing Policy Forum on advancing solutions in the changing political landscape and engaged with keynote speakers HUD Secretary Ben Carson and U.S. Representative Maxine Waters. We were pleased to honor East Bay Housing Organizations and the Non-Profit Housing Association of Northern California with the 2017 Housing Organizer Awards and J. Ronald Terwilliger and Amy Anthony with NLIHC’s Housing Leadership Awards.

NLIHC received extensive media coverage of our research publications Out of Reach and The Gap: A Shortage of Affordable Homes, and our expertise was cited in over 3,500 times in media stories reaching tens of millions of individuals during the year. We also achieved nearly 42,000 Twitter followers and 5,700,000 Twitter impressions in 2017.

NLIHC continued to convene and lead
important national advocacy coalitions like the Campaign for Housing and Community Development, the national Housing Trust Fund (HTF) Policy Committee, and the Housing and Criminal Justice Reform Task Force and to support the work of NLIHC’s 62 state partners around the country. We and our allies worked vigorously — and ultimately successfully — to thwart the administration’s efforts to slash federal affordable housing programs and eliminate the HTF in FY17 and FY18. We also advocated forcefully to rebalance federal housing investments in tax reform. While Congress ultimately passed extremely regressive tax cuts without our proposed reforms, NLIHC and other advocates succeeded in preserving the Low Income Housing Tax Credit program.

This past year proved once again the power of NLIHC’s phenomenally dedicated partners, members, and donors. Together, we can achieve socially just public policies that ensure the lowest income people in the U.S. have decent, affordable homes. Together, we can end homelessness and housing poverty in America.

Onward,

Diane Yentel
NLIHC conducted **375** Meetings, briefings, calls and other exchanges with Congressional offices.

NLIHC assisted advocates from **29** states participate in **125** visits to Capitol Hill during the NLIHC 2017 Lobby Day.

NLIHC sent **44** large distribution emails/letters sent to Congressional offices.

**39** Meetings, calls and other exchanges with the new administration conducted by NLIHC.
NLIHC led or participated in 61 sign-on and comment letters to Congress and/or the administration (11 led by NLIHC)

NLIHC Conducted 216 meetings/convenings/webinars attended by 11,473 individuals

NLIHC Sent 85 calls to action and other communications sent to more than 40,000 individuals

NLIHC Presented at 136 events and forums attended by approximately 17,000 individuals
Media Interviews and Communications:

**In 2017, NLIHC:**

- Issued **47** media releases and statements
- Achieved over **4,000** media hits around the country mentioning NLIHC, our research, and other NLIHC priorities

Online and Social Media:

**In 2017, NLIHC achieved:**

- **1,070,000** pageviews of the NLIHC website
- **9,863** Facebook “likes”
- **5,698,100** NLIHC Twitter impressions
- **41,360** NLIHC Twitter followers
- **86** new blog posts with **15,871** blog views
NLIHC Had **two** letters-to-the-editor published in the *Wall Street Journal* and **six** op-eds published in *The Hill*, *USA Today*, and *The Washington Examiner*.
The Gap: A Shortage of Affordable Homes

NLIHC released the 2017 edition of The GAP: A Shortage of Affordable Homes on March 2. The report found a shortage of 7.4 million affordable and available rental homes for extremely low income (ELI) renter households, those whose incomes are less than the poverty guideline or 30% of their area median income (AMI). The report showed that just 35 affordable and available rental homes exist for every 100 ELI renter households nationwide. As a result, 71% of ELI renter households (8.1 million) are severely housing cost-burdened, spending more than half of their incomes on housing. The report provides information on households experiencing “housing poverty” – having insufficient incomes to pay for housing and also cover other basic needs like food, healthcare, and transportation. The report called for rebalancing federal housing expenditures to serve households with the most critical housing needs.

“The U.S. has a shortage of 7.4 million affordable rental homes available to Extremely Low Income (ELI) renter households, resulting in 35 affordable and available units for every 100 ELI renter households.”

– 2017 Gap Report
Out of Reach: The High Cost of Housing

NLIHC released the 2017 edition of Out of Reach: The High Cost of Housing (OOR 2017) on June 8 with a media call featuring Representative Keith Ellison (D-MN), who wrote the preface to the report. OOR 2017 showed that the national two-bedroom Housing Wage was $21.21 per hour or $44,120 per year. The average hourly wage of renters in the U.S. was $4.83 less than the two-bedroom Housing Wage. Full-time minimum wage earners needed to work 117 hours per week, 52 weeks a year to afford a two-bedroom apartment and 94 hours/week to afford a one-bedroom apartment. OOR 2017 report featured a new interactive map that shows OOR data at the ZIP Code level for metropolitan areas. NLIHC hosted two congressional briefings on OOR 2017, and the report was covered by more than 600 media outlets, including the Washington Post, The Wall Street Journal, NPR, CityLab, Esquire, the Huffington Post, Univision, Fast Company, Vox, and many others, reaching more than 520 million readers/viewers.

“We must make sure that scarce resources are targeted to help those most in need of a safe and secure place to call home.”
– Rep. Keith Ellison (D-MN)
A Place to Call Home: The Case for Increased Federal Investments in Affordable Housing

This report, released by the Campaign for Housing and Community Development Funding (CHCDF) and NLIHC in March, presented the latest research on how investments in affordable homes boost economic mobility, reduce poverty and homelessness, improve health outcomes, and strengthen the economy. The report includes more than 100 success stories of people and communities that have been positively impacted by federal affordable housing investments funded through HUD and USDA.

“Increasing and preserving the supply of affordable housing and rental assistance in areas connected to good schools, well-paying jobs, healthcare, and transportation helps families climb the economic ladder and leads to greater community development.”

– A Place to Call Home
Tenant Talk

NLIHC published two editions of *Tenant Talk*, a publication for low income residents of public and assisted housing. The Winter/Spring edition included articles on President Trump’s history with fair housing and his budget proposal to slash housing and community development funding; threats to the Affirmatively Furthering Fair Housing rule; and opportunities for affordable housing to be addressed in tax reform, a new infrastructure investment package, and criminal justice reform. It showcased efforts in New Orleans and New York City to ensure justice-involved individuals can successfully return to their homes and communities, and it helped residents prepare for HUD’s smoke-free rule in public housing. The Fall 2017 edition highlighted the “Our Homes, Our Voices” National Housing Week of Action and featured articles on making change happen through resident councils, a new law guaranteeing legal representation for tenants facing evictions in New York City, and Seattle’s ban of housing discrimination based on criminal records. The policy section provided key information about tax reform, the federal budget, the first national Housing Trust Fund projects, HUD’s suspension of the Small Area Fair Market Rent rule, and disaster housing recovery.

“It is clear we face growing challenges in America. Such challenges make it so important for all of us to join together and defeat shameful budget cuts, resist the rising tide of hatred, and overcome attempts to divide our country and harm our communities.”

– Tenant Talk
NLIHC continued to partner with the Public and Affordable Housing Research Corporation to update and offer the National Housing Preservation Database (NHPD), the only publicly available national inventory of assisted housing across federal subsidy programs at the property address level. Fannie Mae recommended the NHPS in its annual Duty to Serve Plan, stating: “To get a property level size of the multifamily affordable preservation market, data from the . . . National Housing Preservation Database is the most suitable source.” The database was updated and the website redesigned and relaunched in September with new housing preservation state profiles for every state in the country.

Advocates’ Guide

NLIHC released Advocates’ Guide 2017: A Primer on Federal Affordable Housing & Community Development Programs, an annual compendium of virtually every affordable housing and community development program and policy.

“With the right information and a little know-how, all of us can effectively advocate for housing programs with our members of Congress and other policymakers.”

– Advocates’ Guide

National Housing Preservation Database

NLIHC continued to partner with the Public and Affordable Housing Research Corporation to update and offer the National Housing Preservation Database (NHPD), the only publicly available national inventory of assisted housing across federal subsidy programs at the property address level. Fannie Mae recommended the NHPS in its annual Duty to Serve Plan, stating: “To get a property level size of the multifamily affordable preservation market, data from the . . . National Housing Preservation Database is the most suitable source.” The database was updated and the website redesigned and relaunched in September with new housing preservation state profiles for every state in the country.
Reforming the MID: How Tax Reform Can Help End Homelessness and Housing Poverty

NLIHC released this report on August 1, calling for Congress and the Trump administration to use mortgage interest deduction (MID) reform to end homelessness and housing poverty in America. The report identified solutions to the homelessness and affordable housing crisis in America that would have incurred no additional cost to the federal government.

“Access to an affordable rental home is essential to economic prosperity and job creation.”

– Reforming the Mortgage Interest Deduction

Memo to Members and Partners

NLIHC published and sent out 48 issues of Memo to Members and Partners, NLIHC’s highly regarded weekly e-newsletter on national and state affordable housing developments, legislation, regulations, and research to more than 40,000 readers.
Annual Housing Policy Forum

The NLIHC 2017 Housing Policy Forum held in Washington, DC on April 2-4 attracted more than 300 attendees who participated in a dozen sessions on advancing affordable housing solutions in a changing landscape. A diverse array of NLIHC members and partners engaged with speakers, learned about NLIHC’s policy priorities, and met with lawmakers on Capitol Hill (participants from 29 states participated in 125 visits) during Lobby Day to share their concerns and ask for support. The keynote speakers at the forum were Julie Fernandes from the Open Society Foundation, HUD Secretary Ben Carson, and U.S Representative Maxine Waters (D-CA).
It is now time to sound the alarm...

– Rep. Maxine Waters (D-CA)
April 3, 2017
Leadership and Organizing Awards

NLIHC honored J. Ronald Terwilliger, founder of the Terwilliger Foundation for Housing America’s Families, with the 2018 Edward Brooke Housing Leadership Award and Amy Anthony, founder and former CEO of Preservation of Affordable Housing, with the 2018 Cushing Dolbeare Lifetime Service Award. The 2018 Leadership Awards Reception was hosted by the event sponsor BBVA Compass. NLIHC awarded its 2017 Organizing Award to two organizations both from the San Francisco Bay Area, East Bay Housing Organizations and the Non-Profit Housing Association of Northern California, for their outstanding efforts in support of socially just public policies to ensure affordable and decent housing for low income households.
“Our Homes, Our Voices”
National Housing Week of Action

NLIHC and advocates in 28 states and DC hosted more than 60 “Our Homes, Our Voices” National Housing Week of Action events July 22-29, calling for increased investments in affordable homes and strong communities. Advocates sent letters and made calls to Congress, hosted rallies, conducted tours of developments, held press events, and educated their communities and elected officials about the importance of federal funding for decent, accessible, and affordable homes. Thousands (including more than 40 U.S. senators and representatives) participated in a “#OurHomesOurVoices” twitterstorm on July 27, causing the campaign to trend on Twitter nationally, and advocates made calls to Congress on a National Call-In Day on July 28. Members of Congress representing districts and states across the country participated in Week of Action activities, and nine U.S. representatives and senators spoke at NLIHC’s Week of Action rally/press event on Capitol Hill on July 26. The Week of Action attracted extensive media coverage around the country.
“Our Homes, Our Votes” Voter Registration and Engagement Campaign

NLIHC launched on July 29 the “Our Homes, Our Votes” campaign, a nonpartisan effort to increase voter registration, education, and mobilization among low income renters and affordable housing advocates around the country. NLIHC provided voter registration and engagement guides, plans, tools and resources and conducted workshops and webinars on best practices and strategies.
OTHER NLIHC EFFORTS

Disaster Housing Recovery

In the wake of the devastating 2017 hurricanes and wildfires, NLIHC established and coordinated national, state and local organizations (government and nonprofit) around the critical housing recovery work needed. The NLIHC-led Disaster Housing Recovery Coalition (DHRC) of more than 700 organizations, including many from Texas, Florida, Puerto Rico, the Virgin Islands, and California, engaged in weekly calls to share information and discuss strategies. NLIHC staff compiled and sent out to the DHRC and other interested parties comprehensive updates on federal agencies’ actions, resources and programs and on efforts by national, state and local partners several times each week. NLIHC also connected local/state advocates with key decision makers in the administration and Congress through briefings and meetings, coordinated the development of policy recommendations signed by over 500 organizations sent to Congress and the administration, and sent DHRC letters to state governors to encourage them to request a Disaster Housing Assistance Program be established to provide longer-term housing solutions for impacted low income residents. For more, see: http://nlihc.org/issues/disaster.

NLIHC State Partners

NLIHC has partnerships with 62 state homelessness and affordable housing coalitions in 42 states and DC. These NLIHC state partners are committed to advocating for socially just federal and state housing policies, and they rely on one another and on NLIHC to learn about innovative practices for effective advocacy. These state partners are vital to NLIHC’s mission, regularly mobilizing tens of thousands of advocates around federal policy issues. NLIHC convenes monthly state partner calls featuring new NLIHC research, federal policy updates, new and ongoing advocacy campaigns, NLIHC media toolkits and support, guest presenters on special topics, and peer learning. NLIHC convenes two in-person state partner meetings in Washington, DC each year for more in-depth learning and sharing. NLIHC’s housing advocacy organizers regularly provide news, information, and training through webinars and conference calls, including ones with resources tailored to specific states. In 2016, NLIHC staff presented as keynote speakers, plenary panelists, and workshop presenters at dozens of events hosted by state partners, attended by thousands of advocates. NLIHC also participated in numerous advocacy days and other activities organized by our state partners, including dozens during the "Our Homes, Our Voices” Housing Week of Action.
NLIHC Leads National Policy Campaigns and Task Forces

NLIHC continued to convene and lead a number of broad-based national policy advocacy campaigns and task forces in 2017. The Campaign for Housing and Community Development Funding (CHCDF) consists of more than 70 national organizations that advocate collectively for the highest possible federal funding for all affordable housing and community development programs. NLIHC and CHCDF coordinated the highly successful 2017 “Our Homes, Our Voices” National Housing Week of Action, July 22-29. CHCDF also sent a letter to Congress signed by nearly 3,500 organizations urging lawmakers to lift the caps on federal spending equally for defense and non-defense programs and to ensure housing and community development receive the highest funding possible for FY18. The national Housing Trust Fund (HTF) policy committee consists of dozens of national partners who work to protect and expand HTF resources. The Housing and Criminal Justice Reform task force of more than 20 national housing and civil rights groups advocates for policies that ensure justice-involved individuals can successfully return to decent, affordable homes after incarceration. And the Disaster Housing Recovery Coalition of more than 700 organizations works to ensure fair and comprehensive housing recovery, especially for the lowest income people, in the wake of the 2017 hurricanes and wildfires.
The NLIHC Board of Directors held its annual board elections on April 4, unanimously voting onto its board two new directors: National Alliance to End Homelessness President and CEO Nan Roman and Housing Opportunities Commission of Montgomery County Director of Legislative and Public Affairs Shauna M. Sorrells. The board also elected continuing board members Greg Payne to serve as chair of the board, Marla Newman as first vice chair, Dora Leong Gallo as second vice chair, Martha Weatherspoon as secretary, Moises Loza as treasurer, and Robert Palmer and Lot Diaz at-large, all for one-year terms. NLIHC expressed gratitude to departing board members, former Chair Brenda Clement, former Secretary Christine Allamanno, and Lisa Hasegawa.

2017 BOARD OF DIRECTORS:

Greg Payne, Chair, Portland, ME
William C. Apgar, Orleans, MA
Dara Baldwin, Washington, DC
David Bowers, Washington, DC
Delorise Calhoun, Cincinnati, OH
Emma “Pinky” Clifford, Pine Ridge, SD
Lot Diaz, Washington, DC
Chris Estes, Washington, DC
Bill Faith, Columbus, OH
Daisy Franklin, Norwalk, CT
Dora Leong Gallo, Los Angeles, CA
Matt Gerard, Minneapolis, MN
Deidre “DeeDee” Gilmore, Charlottesville, VA

Isabelle Headrick, Austin, TX
Moises Loza, Washington, DC
Rachael Myers, Seattle, WA
Marla Newman, Baton Rouge, LA
Ann O’Hara, Boston, MA
Robert Palmer, Chicago, IL
Eric Price, Washington, DC
Tara Rollins, Salt Lake City, UT
Nan Roman, Washington, DC
Shauna Sorrells, Kensington, MD
Michael Steele, New York, NY
Martha Weatherspoon, Clarksville, TN
NLIHC Staff

Andrew Aurand, Vice President for Research
Josephine Clarke, Executive Assistant
Dan Emmanuel, Research Analyst
Ellen Errico, Creative Services Manager
Ed Gramlich, Senior Advisor
Sarah Jemison, Housing Advocacy Organizer
Paul Kealey, Chief Operating Officer
Joseph Lindstrom, Manager of Field Advocacy
Lisa Marlow, Communications Specialist
Sarah Mickelson, Director of Public Policy
Khara Norris, Director of Administration
James Saucedo, Housing Advocacy Organizer
Christina Sin, Development Coordinator
Debra Susie, Disaster Housing Recover Coordinator
Elayne Weiss, Senior Policy Analyst
Renee Willis, Vice President for Field and Communications
Diane Yentel, President and CEO

(As of 12/31/17)

NLIHC INTERNS: Sonya Acosta, Isaiah Fleming-Klink, Lindsey Kim, Jared Gaby-Biegel, Lindsay Otto, Bianca Guerrero, Miriam Keller, Ben Miller, Katie Randall, Aubrey Kearney, Stephanie Hall, Natalie Brown, Hannah Keith, Marjorie Pang, and Amit Suneja.
2017 NLIHC Special Members
## 2017 NLIHC Members

### INDIVIDUALS

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Caterina Fava
Steven Fecarotta
Judith Feins
Patrick Fenton
Brooke Finn
Britta Fisher
Yvette Fisher
Kevin Fitts
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Terry Hanson
Cora Haynes
Ryan Haynes
R. Allen Hays
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Community Economic Development Association of Michigan*
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Community Housing Partnership
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Maryland Department of Disabilities
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Massachusetts Housing Partnership
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Mercy Housing California
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National Housing Trust
National Law Center on Homelessness and Poverty
National NeighborWorks Association
National Organization of African Amer. in Housing
Navajo United Methodist Center
Nebraska Housing Developers Association
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BOSS
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Statement of Financial Position
As of December 31, 2017

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<th>2017 ASSETS</th>
<th>COALITION</th>
<th>POLICY CTR</th>
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<th>TOTAL</th>
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<td>Property and equipment, net</td>
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<td>Investments</td>
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<td>$4,992,444</td>
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<td>$7,734,990</td>
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<td><strong>Total Liabilities</strong></td>
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| Net Assets:                      |
| Undesignated                     | $12,576  | $(2,762) | $9,814     |
| Board designated as endowment funds | $4,992,444|        | $4,992,444 |
| **Total Unrestricted**           | $5,005,020| $(2,762) | $5,002,258 |
| Temporarily Restricted           | $1,752,590|        | $1,752,590 |
| **Total Net Assets**             | $6,757,610| $(2,762) | $6,754,848 |

| **TOTAL LIABILITIES & NET ASSETS** | $7,732,752 | $2,642 | $(404) | $7,734,990 |

<table>
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<th>2017 OPERATING REVENUE AND SUPPORT</th>
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<td>Grants and contributions</td>
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<td>Investments designated for operations</td>
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<td>Annual conference and registration revenue</td>
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<td>Membership contributions</td>
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<tr>
<td>Other</td>
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